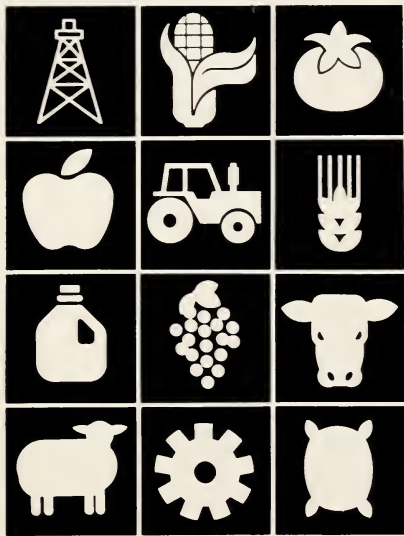
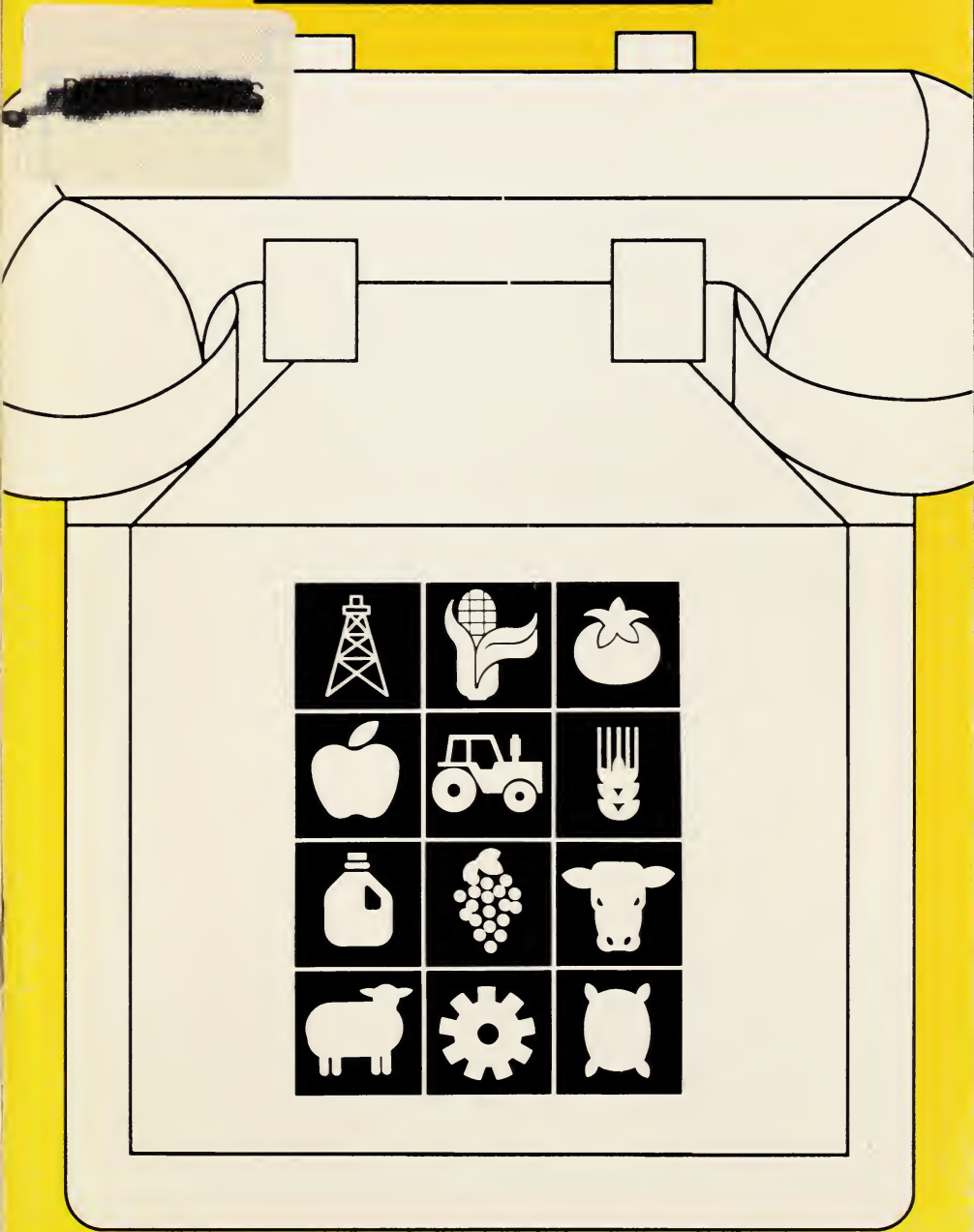


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DIRECTORY OF FARMER COOPERATIVES



Abstract

Directory of Farmer Cooperatives

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Agricultural Economist

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This directory contains a State-by-State listing of more than 300 farmer-owned marketing, farm supply, service, and bargaining cooperatives. A cooperative must have had sales of \$30 million or more in 1990 to be included in the directory. For States where no cooperative had \$30 million in sales, the five largest were chosen. Additional cooperatives were included based upon uniqueness of products handled or services provided.

Keywords: Cooperatives, marketing, farm supply, service, bargaining, directory.

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Preface

The Directory of Farmer Cooperatives was first published in 1968 by the National Council of Farmer Cooperatives. The eighth edition is the second to be published by the Agricultural Cooperative Service.

This directory contains a State-by-State listing of more than 300 farmer-owned marketing, farm supply, service, and bargaining cooperatives. To be included in the directory, a cooperative must have had sales of \$30 million or more in 1990. For States where no cooperative had \$30 million in sales, the five largest were chosen. Additional cooperatives were included based upon uniqueness of products handled or services provided. Address, telephone, name of chief executive officer, and types of products handled are listed.

Cooperatives are designated according to type, in most cases marketing, farm supply, service, bargaining, or a combination. Marketing cooperatives are defined as those that assemble and market commodities produced by their farmer-members. Marketing cooperatives may or may not engage in processing. Farm supply cooperatives purchase and/or manufacture farm inputs for distribution to farmer-members. Service cooperatives perform a range of farm production and management-related services such as ginning, grove care, agronomic services, financial and management consulting, artificial insemination and herd management, transportation, storage, etc. Bargaining cooperatives negotiate price, quality, and delivery terms with buyers on behalf of their members. They typically do not take title to commodities.

Also included in the directory are an alphabetical index of cooperatives, a listing of State associations of cooperatives, and a listing of cooperative financial institutions.

We urge readers to advise us of changes as they occur so the directory can be updated in a timely manner.

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Producers Cooperative Feed Mill, Inc., Monroe, NC	72
Producers Cooperative Oil Mill, Oklahoma City, OK	76
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Select Sires, Inc., Plain City, OH	75
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Cooperative Listing by State

ALABAMA

Alabama Farmers Cooperative, Inc.

P.O. Box 2227

Decatur, AL 35609-2227

John Anderson, President

Telephone: (205)353-6843 FAX:

Type: Marketing, Farm Supply

Products: Grain, Fertilizer, Seed, Feed, Peanuts, Petroleum, Chemicals

Autauga Quality Cotton Association

P.O. Box 217

Prattville, AL 36067

R.H. Kirkpatrick, Executive Vice President

Telephone: (205)365-3369 FAX:

Type: Marketing

Products: Cotton

Colbert Farmers Cooperative

P.O. Box 69

Tuscumbia, AL 35674

Johnny Hayes, General Manager

Telephone: (205)383-6462 FAX:

Type: Marketing, Farm Supply, Service

Products: Fertilizer, Chemicals, Grain, Seed, Tires, Lawn and Garden

Elberta Farmers Cooperative

P.O. Drawer B

Elberta, AL 36530

Joe W. Cotton, Manager

Telephone: (205)986-8103 FAX:

Type: Farm Supply

Products: Fertilizer, Feed, Seed, Chemicals, Farm Supplies

Jefferson County Truck Growers Association (The Farmers Market)

344 Finley Ave. W.

Birmingham, AL 35204

Lawrence Calvert, President

Telephone: (205)251-8737 FAX:

Type: Marketing

Products: Fruits and Vegetables

ARIZONA

Arizona Grain Inc.

P.O. Box T

Casa Grande, AZ 85222

John Skelley, President

Telephone: (602)836-8228 FAX: (602)421-0832

Type: Marketing

Products: Grain and Seed

United Dairymen of Arizona

P.O. Box 26877

Tempe, AZ 85285-6877

R.M. Girard, Executive Director

Telephone: (602)966-7211 FAX: (602)829-7491

Type: Marketing

Products: Raw Milk, Butter, Nonfat Dry Milk, Condensed Milk

United Producers and Consumers Cooperative, Inc.

1821 East Jackson St.

Phoenix, AZ 85034

Pauline Gentry, Manager

Telephone: (602)254-5644 FAX: (602)254-5644 Ext. 14

Type: Marketing, Farm Supply

Products: Fertilizer, Seed, Feed, Chemicals, Farm Supplies,
Grain, Hardware, Housewares

ARKANSAS

Farm Service, Inc.

P.O. Drawer M

Hoxie, AR 72433

Larry Singleton, General Manager

Telephone: (501)886-7779 FAX: (501)886-1634

Type: Farm Supply, Service

Products: Fertilizer, Chemicals, Feed, Seed, Petroleum

Products, Hardware, Tires and Batteries, Technical Service,

Custom Applications

Producers Rice Mill, Inc.

P.O. Box 461

Stuttgart, AR 72160

Keith A. Glover, President and General Manager

Telephone: (501)673-4444 FAX: (501)673-8131

Type: Marketing

Products: Rice

Riceland Foods, Inc.

P.O. Box 927

Stuttgart, AR 72160

Richard E. Bell, President and Chief Executive Officer

Telephone: (501)673-5500 FAX: (501)673-5667

Type: Marketing

Products: Milled Rice (Regular and Parboiled), Brown Rice

(Regular and Parboiled), Rice Bran, Rice Flour, Rice Hulls,

Wild Rice Mix, Rice Cakes, Rice Mill Feed, Rice Mill Feed

Pellets, Rice Bran Pellets, Rough Rice, Rice Mixes, Flavored

Rice Mixes, Brewers Rice, Broken, Soybean Meal, Soybean

Oils and Shortenings, Cottonseed Oil, Corn Oil, Peanut Oil,

Lecithin, Raw Soybeans, Soft Red Winter Wheat, Milo, Corn,

Oats

SF Services, Inc.

P.O. Box 5489

N. Little Rock, AR 72119

Robert P. Dixon, President and Chief Executive Officer

Telephone: (501)945-2371 FAX: (501)945-2371 Ext. 221

Type: Farm Supply

Products: Fertilizer, Petroleum, Chemicals, Seed, Feed, Farm Supplies, Tires, Batteries and Accessories

CALIFORNIA

Apricot Producers of California

1064 Woodland Ave, Suite E

Modesto, CA 95351

Barbara A. Watts, Vice President - Operations

Telephone: (209)524-0801 FAX: (209)524-3840

Type: Bargaining, Marketing

Products: Apricots

Blue Anchor, Inc.

Box 15498

Sacramento, CA 95851

Pat Sanguinetti, President

Telephone: (916)929-3050 FAX: (916)921-9362

Type: Marketing

Products: Fresh Fruits and Vegetables

Blue Diamond Growers

P.O. Box 1768

Sacramento, CA 95812

Walter F. Payne, President and Chief Executive Officer

Telephone: (916)442-0771 FAX: (916)446-8461

Type: Processing and Marketing

Products: Almonds, Almond Products, Hazelnuts, Pistachios, Macadamias

Cal/West Seeds

P.O. Box 1428

Woodland, CA 95695

E.D. Weimortz, President and General Manager

Telephone: (916)666-3331 FAX: (916)666-5317

Type: Production, Marketing

Products: Forage Seeds

Calavo Growers of California

P.O. Box 26081

Santa Ana, CA 92799-6081

Allen J. Vangelos, President and Chief Executive Officer

Telephone: (714)259-1166 FAX: (714)259-4810

Type: Marketing

Products: Fresh and Processed Avocados, Fresh Papaya and Kiwifruit

Calcot, Ltd.

P.O. Box 259

Bakersfield, CA 93302

Thomas W. Smith, President

Telephone: (805)327-5961 FAX: (805)861-9870

Type: Marketing

Products: Raw Cotton

California Bean Growers Association

P.O. Box 24610

Ventura, CA 93002

David M. Billings, President and General Manager

Telephone: (805)652-0683 FAX: (805)652-0430

Type: Marketing

Products: Bulk Dry Beans, Canned Beans, Dry Packaged Beans

California Beet Growers Association, Ltd.

Two West Swain Road

Stockton, CA 95207-4395

Ben Goodwin, Executive Manager

Telephone: (209)477-5596 FAX: (209)477-1610

Type: Bargaining, Service

Products: Sugar Beets

California Canning Peach Association

P.O. Box 7001

Lafayette, CA 94549

Ronald A. Schuler, President

Telephone: (415)284-9171 FAX: (415)284-4217

Type: Bargaining, Marketing

Products: Cling Peaches

California Cooperative Creamery

P.O. Box 871

Petaluma, CA 94953

Michael Nash, Chief Executive Officer

Telephone: (707)763-1931 FAX: (707)778-2343

Type: Marketing

Products: Butter, Powdered Milk, Cheese, Cut Cheese, Cut Butter

California Freestone Peach Association

P.O. Box 7001

Lafayette, CA 94549

Ronald A. Schuler, Manager

Telephone: (415)284-9171 FAX: (415)284-4217

Type: Bargaining, Marketing

Products: Freestone Peaches

California Milk Producers

11709 East Artesia Blvd.

Artesia, CA 90701

Gary L. Korsmeier, Chief Executive Officer

Telephone: (213)865-1291 FAX: (213)860-6543

Type: Marketing

Products: Raw Bulk Milk, Butter, Powder, Cheese, Skim Milk, Condensed Milk, Pre Mix

California Pear Growers

1600 Sacramento Inn Way, Suite #229

Sacramento, CA 95815

Jean-Mari Peltier, President

Telephone: (916)924-0530 FAX: (914)924-0530

Type: Bargaining

Products: Pears

California Tomato Growers Association

P.O. Box 7398

Stockton, CA 95267-0398

David L. Zollinger, President and Chief Executive Officer

Telephone: (209)478-1761 FAX: (209)478-9460

Type: Bargaining, Service

Products: Processing Tomatoes

California and Hawaiian Sugar Company

P.O. Box 4126

Concord, CA 94520-4126

Harold R. Somerset, President and Chief Executive Officer

Telephone: (415)356-6000 FAX: (415)356-6037

Type: Marketing

Products: Sugar, Molasses

Challenge Dairy Products, Inc.

P.O. Box 2369

Dublin, CA 94568

John Whetten, President and Chief Executive Officer

Telephone: (415)828-6160 FAX: (415)551-7591

Type: Marketing

Products: Butter, Nonfat Dry Milk, Cheese

Corona-College Heights Orange & Lemon Association

P.O. Box 7428

Riverside, CA 92503

Alvin Friesen, President

Telephone: (714)688-1811 FAX: (714)689-5115

Type: Service (Packing)

Products: Fresh Citrus

Dairyman's Cooperative Creamery Association

400 South M St.

Tulare, CA 93274

Jimmie Prince, General Manager

Telephone: (209)685-6800 FAX:

Type: Processing, Marketing, Service

Products: Cheese, Butter, Cultured Dairy Products, Whey

Products, Computer Service Bureau, Dairy Feeds and Supply

Danish Creamery Association

P.O. Box 11865

Fresno, CA 93775

J. A. Gomes, President and Chief Executive Officer

Telephone: (209)233-5154 FAX:

Type: Marketing, Service

Products: Butter, Milk Powder, Bulk Milk Items Including Raw Milk, Condensed Skim Milk, Condensed Buttermilk, Cream

Diamond Walnut Growers, Inc.

P.O. Box 1727

Stockton, CA 95201

William Cuff, President

Telephone: (209)467-6000 FAX: (209)467-6257

Type: Marketing

Products: Walnuts

Farmers Cooperative Gin, Inc.

2531 Wasco Way

Buttonwillow, CA 93206

Michael Hooper, Manager

Telephone: (805)764-5251 FAX: (805)764-6600

Type: Service (Ginning)

Products: Cotton and Cottonseed

Farmers' Rice Cooperative

P.O. Box 15233

Sacramento, CA 95851-0223

Ralph S. Newman, Jr., President and Chief Executive Officer

Telephone: (916)923-5100 FAX: (916)920-3321

Type: Marketing, Manufacturing

Products: Long, Medium, and Short Grain Rice, Milled Rice, Brown Rice, FibeRice Rice Bran, Rice By-Products

Fruit Growers Supply Company

P.O. Box 7888

Van Nuys, CA 91409

Timothy J. Lindgren, President

Telephone: (818)986-6480 FAX:

Type: Manufacturing, Farm Supply, Timberland Management

Products: Corrugated Shipping Containers, Packinghouse and Grower Supplies

Humboldt Creamery Association

572 Highway 1

Fortuna, CA 95540

Richard K. Lewis, General Manager

Telephone: (707)725-6184 FAX: (707)725-6186

Type: Marketing

Products: Bulk Butter, Powdered Milk, Grade A Fluid Milk and Byproducts

Kern Delta-Weedpatch Cotton Ginning Company

7809 Bear Mtn. Blvd.

Bakersfield, CA 93313

David Alderete, Manager

Telephone: (805)831-2834 FAX:

Type: Service (Ginning)

Products: Cotton

Lindsay Olive Growers

P.O. Box 278

Lindsay, CA 93247

Robert D. Rossio, President and Chief Executive Officer

Telephone: (209)562-5121 FAX: (209)562-1620

Type: Marketing

Products: Olives

Mid-Valley Cotton Growers, Inc.

P.O. Box 901

Tulare, CA 93275

Stanley Creelman, Manager

Telephone: (209)686-2823 FAX: (209)685-1550

Type: Service (Ginning)

Products: Cotton

Naturipe Berry Growers Inc.

P.O. Box A

Watsonville, CA 95077

Herb Baum, President

Telephone: (408)722-2439 FAX: (714)728-9398

Type: Marketing

Products: Fresh and Frozen Fruits and Vegetables

North State Hulling Cooperative, Inc.

P.O. Box 3522

Chico, CA 95927

Gary Pronsolino, General Manager

Telephone: (916)895-8686 FAX: (916)895-3417

Type: Service

Products: Almonds

Northern Merced Hulling Association, Inc.

P.O. Box 305

Ballico, CA 95303

Donald W. Harcksen, Chief Executive Officer

Telephone: (209)667-2308 FAX: (209)667-8945

Type: Service, Marketing

Products: Almonds, Almond Hulls, Almond Shells

Nulaid Foods, Inc.

200 West Fifth Street

Ripon, CA 95366-2793

Jeff Ovadia, President and Chief Executive Officer

Telephone: (209)599-2121 FAX: (209)599-4822

Type: Marketing, Farm Supply

Products: Shell Eggs, Egg Products, Pet Food, Poultry Feed

Olive Growers Council of California

121 E. Main St. Suite 8

Visalia, CA 93291

Adin A. Hester, President

Telephone: (209)734-1710 FAX: (209)625-4847

Type: Bargaining

Products: Olives (Retail, Food Service, Gift Packs)

Pacific Coast Producers

P.O. Box 1600

Lodi, CA 95241-1600

Larry D. Clay, President and Chief Executive Officer

Telephone: (209)367-8800 FAX: (209)339-8815

Type: Marketing

Products: Fruits, Tomatoes

Poultrymens Cooperative Association

P.O. Box 626

Riverside, CA 92502

Iva Rooker, General Manager

Telephone: (714)686-5272 FAX: (714)686-1719

Type: Manufacturing

Products: Finished Poultry and Animal Feeds

Prune Bargaining Association

P.O. Box 3398

Yuba City, CA 95992

Ken Lindauer, President

Telephone: (916)674-5636 FAX: (916)674-3804

Type: Bargaining, Service

Products: Dried Prunes

Raisin Bargaining Association

3425 N. First Suite #209

Fresno, CA 93726

Vaughn Koligian, General Manager

Telephone: (209)221-1925 FAX: (209)221-0725

Type: Bargaining

Products: Raisins

Ranchers Cotton Oil

P.O. Box 2596

Fresno, CA 93745

Glen N. Janzen, President

Telephone: (209)443-5270 FAX: (209)443-5286

Type: Marketing

Products: Cottonseed Products

Rice Growers Association of California

P.O. Box 958

Sacramento, CA 95812-0958

David Long, President and Chief Executive Officer

Telephone: (916)371-6941 FAX: (916)372-7158

Type: Milling, Marketing

Products: California Long, Medium, and Short Grain Rice;
Brown, Milled, Parboiled, and Wild Rice

San Joaquin Valley Dairymen

P.O. Box 2198

Los Banos, CA 93635

John D. Aalberts, General Manager

Telephone: (209)826-4901 FAX: (209)826-6717

Type: Marketing

Products: Bulk Fluid Milk, Butter, Nonfat Dry Milk, Whole and Skim Condensed Milk

Saticoy Lemon Association

P.O. Box 46

Santa Paula, CA 93061-0046

Glenn A. Miller, President

Telephone: (805)654-6500 FAX:

Type: Service (Packing)

Products: Lemons

Sun-Diamond Growers of California

P.O. Box 9024

Pleasanton, CA 94566

Larry Busboom, President

Telephone: (415)463-8200 FAX: (415)463-7492

Type: Marketing

Products: Walnuts, Raisins, Prunes, Other Nuts and Dried Fruits

Sun-Maid Growers of California

13525 South Bethel Avenue

Kingsburg, CA 93631

Barry F. Kriebel, President

Telephone: (209)896-8000 FAX: (209)897-2362

Type: Marketing, Processing

Products: Raisins, Dried Cut Fruits, Fruit and Nut Snack Mixes, Concentrates and Pastes

Sunkist Growers, Inc.

P.O. Box 7888

Van Nuys, CA 91409

Russell L. Hanlin, President

Telephone: (818)986-4800 FAX: (818)379-7204

Type: Marketing

Products: Fresh Citrus Fruits and Processed Citrus Products

Sunsweet Growers Inc.

901 N. Walton Avenue

Yuba City, CA 95993

Harold W. Jackson, President

Telephone: (916)674-5010 FAX: (916)671-0409

Type: Marketing

Products: Prunes and Dried Cut Fruits, Fruit Juices,
Concentrates and Paste

Sutter Basin Growers Cooperative

P.O. Box 355

Knights Landing, CA 95645

Stephen C. Haskell, Manager

Telephone: (916)735-6295 FAX:

Type: Service, Farm Supply

Products: Rice, Beans

Tri Valley Growers

P.O. Box 7114

San Francisco, CA 94120-7114

James J. Saras, Chairman of the Board and Chief Executive
Officer

Telephone: (415)445-1600 FAX: (415)445-1628

Type: Marketing

Products: Fruits, Vegetables

Valley Fig Growers

P.O. Box 1987

Fresno, CA 93718

Jennifer Mathis, President

Telephone: (209)237-3893 FAX: (209)237-3898

Type: Marketing

Products: Dried Figs, Fig Paste, Fig Juice Concentrate,
Extruded Fig Fruit Nuggets, Diced and Sliced Figs

Vegetable Bargaining Association of California

P.O. Box 519

Greenfield, CA 93927

Burt Silva, President

Telephone: (408)674-5547 FAX:

Type: Bargaining, Service

Products: Chile Peppers, Cucumbers, Cornnuts, Potatoes

COLORADO

Agland, Inc.

P.O. Box 338

Eaton, CO 80615

William Sanders, General Manager and Chief Executive Officer

Telephone: (303)454-3391 FAX: (303)454-2144

Type: Farm Supply, Marketing

Products: Petroleum, Grain, Tires, Batteries and Accessories,

Lumberyard, Pinto Beans, Livestock Feed, Fertilizer,

Agricultural Chemicals, Propane, Lubricants

Amherst Cooperative Elevator, Inc.

P.O. Box 115

Amherst, CO 80721

Gary Peintner, Manager

Telephone: (303)854-3141 FAX: (303)854-3764

Type: Marketing, Service

Products: Wheat, Feed Grains, Soybeans, Dry Edible Beans,

Petroleum Products

Colorado Sugarbeet Growers Association

Greeley National Plaza #620

Greeley, CO 80631

Ruth Vaas, Executive Secretary

Telephone: (303)352-6875 FAX:

Type: Bargaining

Products: Sugar Beets

Farmers Marketing Association

4545 Madison St.

Denver, CO 80216

Gene Beville, Chief Executive Officer

Telephone: (800)284-6703 FAX: (303)292-9120

Type: Marketing, Manufacturing

Products: Grain, Livestock, Pet and Poultry Feed

Stratton Equity Cooperative Co.

98 Colorado Ave.

Stratton, CO 80836

James D. Yates, General Manager

Telephone: (719)248-5326 FAX: (719)348-5852

Type: Farm Supply, Service

Products: Grain, Fuel, Farm Supplies

CONNECTICUT

Central Connecticut Cooperative Farmers Association

Box V Buckland Station

Manchester, CT 06040

Emanuel Hirth, General Manager

Telephone: (203)649-4523 FAX: (203)643-5305

Type: Manufacturing

Products: Poultry and Dairy Feeds

Putnam Farmers Cooperative Association, Inc.

80 Front St.

Putnam, CT 06261

Charles F. Franklin, General Manager

Telephone: (203)928-0563 FAX: (203)928-9532

Type: Marketing

Products: Grain

DELAWARE

Southern Delaware Truck Growers' Association Inc.

P.O. Box 633

Laurel, DE 19956

Thomas W. Wright, Manager

Telephone: (302)875-3147 FAX:

Type: Marketing

Products: Watermelons, Cantaloupes, Tomatoes and Peppers

Southern States Milford Cooperative, Inc.

P.O. Box 261

Milford, DE 19963

Ray W. Trivits, Manager

Telephone: (302)422-8066 FAX: (302)422-8090

Type: Marketing, Farm Supply

Products: Grain, Feed, Seed, Fertilizer, Agricultural
Chemicals, LP Gas, Farm Supplies

FLORIDA

Citrus Central Inc.

P.O. Box 607774

Orlando, FL 32860

John Z. Randall, President and Chief Executive Officer

Telephone: (407)889-4101 FAX: (407)889-8320

Type: Service

Products: Composite and Steel Containers

Citrus World, Inc.

P.O. Box 1111

Lake Wales, FL 33859-1111

Joseph D. Marshburn, Chief Executive Officer

Telephone: (813)676-1411 FAX: (813)676-0544

Type: Processing, Marketing

Products: Citrus Fruit, Juices, Drinks

Florida Dairy Farmers' Association

P.O. Box 9666

Ft. Lauderdale, FL 33310

Jack I. Kidwell, General Manager

Telephone: (307)583-3344 FAX: (305)797-4143

Type: Milk Marketing

Products: Raw Milk

Golden Gem Growers, Inc.

P.O. Drawer 9

Umatilla, FL 32784-0009

J.F. Nelson, Jr., Executive Vice President and General Manager

Telephone: (904)669-2101 FAX: (904)669-1241

Type: Marketing, Service

Products: Processed Citrus and Other Fruit Concentrate, Fresh Citrus Products, Whole Juice Cells, Citrus Pellets, Gift Citrus Fruit, Grower Service Including Harvesting and Grove Caretaking

Highland-Exchange Service Cooperative (HESCO)

P.O. Box K

Waverly, FL 33877

G. Kovach, Jr., Executive Vice President

Telephone: (813)439-3661 FAX: (813)439-5383

Type: Service, Farm Supply

Products: Fresh Citrus Containers, Grove and Packing House Supplies, Processing Containers and Plant Repair Material, Chemicals

Seald-Sweet Growers, Inc.

P.O. Box 6152

Vero Beach, FL 32961

John W. Holford, Chief Executive Officer

Telephone: (407)569-2244 FAX: (407)562-9038

Type: Marketing

Products: Citrus, Onions, Watermelons, Apples, Corn

Silver Springs Citrus Cooperative

P.O. Box 771046

Winter Garden, FL 34777-1046

Earl M. "Duke" Crittenden, President

Telephone: (407)656-1122 FAX: (407)656-9470

Type: Marketing

Products: Citrus Fruit and Byproducts

Sugar Cane Growers Cooperative of Florida

P.O. Box 666

Belle Glade, FL 33430

William L. Kramer, Vice President and General Manager

Telephone: (407)996-5556 FAX: (407)996-4747

Type: Service (Harvesting), Processing

Products: Raw Sugar, Molasses

Tampa Independent Dairy Farmers' Association, Inc.

P.O. Box 75306

Tampa, FL 33675-0306

Riley Hogan, Jr., General Manager

Telephone: (813)247-3961 FAX: (813)247-6042

Type: Marketing, Service, Farm Supply

Products: Raw Milk, Dairy Supplies, Mixed Feed Rations

Winter Garden Citrus Products Cooperative

P.O. Box 770399

Winter Garden, FL 34777-0399

James W. Hayes, General Manager

Telephone: (407)656-1000 FAX: (407)656-1229

Type: Processing, Marketing

Products: Frozen Citrus Concentrate

GEORGIA

Eatonton Cooperative Feed Co. Inc.

P.O. Box 371

Eatonton, GA 31024

Gwen Franks, Manager

Telephone: (404)485-8511 FAX: (404)485-6561

Type: Farm Supply

Products: Feed Ingredients, Health Products, Equipment

GFA Peanut Association

U. S. Highway 19 South

P.O. Box 488

Camilla, GA 31730

Charles F. Coker, Manager

Telephone: (912)336-5241 FAX: (912)336-9503

Type: Marketing

Products: Peanuts

Georgia Turkey Farms, Inc.

P.O. Box 121

Watkinsville, GA 30677

James E. Thaxton, President

Telephone: (404)769-5331 FAX:

Type: Service

Products: Turkey Feed

Gold Kist Inc.

P.O. Box 2210

Atlanta, GA 30301

Harold O. Chitwood, President and Chief Executive Officer

Telephone: (404)393-5000 FAX: (404)393-5143

Type: Marketing, Farm Supply

Products: Chemicals, Farm Supplies, Feed, Seed, Fertilizer,
Peanuts, Pecans, Pork, Poultry

HAWAII

Divaco Cooperative

30 Kukila Street

Hilo, HI 96720

Richard F. Fujioka, General Manager

Telephone: (808)935-5415 FAX: (808)935-3522

Type: Farm Supply

Products: Fertilizer, Chemicals, Farm Supplies

50th State Dairy Farmers' Cooperative

94-210 Pupukahi St. Room #201A

Waipahu, HI 96797

Terry Y. Yamane, General Manager

Telephone: (808)677-9103 FAX: (808)671-0270

Type: Marketing, Farm Supply

Products: Raw Milk

Hilo Coast Processing Company

P.O. Box 18

Pepeekeo, HI 96783-0018

Donald B. Cataluna, President and Chief Executive Officer

Telephone: (808)964-5511 FAX: (808)964-5703

Type: Harvesting, Processing

Products: Cane Sugar

Kona Farmers Cooperative

P.O. Box 309

Captain Cook, HI 96704-0309

Sotero Agoot, Jr., General Manager

Telephone: (808)328-2411 FAX: (808)328-2414

Type: Processing, Marketing, Farm Supply

Products: 100% Hawaiian Macadamia Nut Kernels, Kona Green Coffee

Pacific Coffee Cooperative

P.O. Box 626

Kealahou, HI 96750

Sotero Agoot, Jr., General Manager

Telephone: (808)328-2525 FAX:

Type: Processing, Marketing,

Products: 100% Hawaiian Macadamia Nut Kernels, Kona
Green Coffee

IDAHO

Bingham Cooperative Inc.

P.O. Box 887

Blackfoot, ID 83221

Elmer Lamprecht, General Manager

Telephone: (208)785-3440 FAX: (208)785-3440

Type: Farm Supply

Products: Fertilizer, Chemicals, Fuel, Farm Supplies

Dairymen's Creamery Association, Inc.

P.O. Box 578

Caldwell, ID 83606-0578

Frank W. Krone, General Manager

Telephone: (208)459-3687 FAX: (208)459-9135

Type: Processing, Marketing

Products: Cheese, Butter, Powder Milks, Whey, Buttermilk,
Skim, Grade A

Lewiston Grain Growers, Inc.

P.O. Box 467

Lewiston, ID 83501

Dave P. Hanson, General Manager

Telephone: (208)743-8551 FAX: (208)746-0721

Type: Marketing, Farm Supply

Products: Grain, Fertilizer, Seed, Feed, Fuel, Chemicals,
Hardware

Potato Growers of Idaho, Inc.

P.O. Box 949

Blackfoot, ID 83221

John F. Rooney, Executive Director

Telephone: (208)785-1110 FAX: (208)785-1249

Type: Marketing, Bargaining

Products: Potatoes

ILLINOIS

Assumption Cooperative Grain Company

104 West First North Street

Assumption, IL 62510

Tom Bressner, General Manager

Telephone: (217)226-3213 FAX: (217)226-3244

Type: Farm Supply, Marketing, Service

Products: Corn, Soybeans, Wheat, Oats, Canola, Seed,
Petroleum and Petroleum Products, Seed Cleaning

CF Industries, Inc.

One Salem Lake Drive

Long Grove, IL 60047

Robert C. Liuzzi, President and Chief Executive Officer

Telephone: (708)438-9500 FAX: (708)438-2058 or -0211

Type: Manufacturing, Farm Supply, Distribution

Products: Fertilizer

Effingham Equity

Box 488

Effingham, IL 62401

Dennis Montavon, General Manager, Secretary

Telephone: (217)342-4101 FAX: (217)347-7601

Type: Farm Supply, Marketing

Products: Feed, Plant Food, Seed, Hardware, Grain,
Petroleum

Effingham-Clay Service Company

P.O. Box 629

Effingham, IL 62401

Robert Faulkner, General Manager

Telephone: (217)342-9231 FAX: (309)828-9763

Type: Marketing, Farm Supply, Service

Products: Petroleum Products, LP Gas, Feed and Related Equipment, Farm

Structures, Plant Food, Agricultural Chemicals, Corn, Soybeans, Wheat

Farmers Livestock Marketing Association

P.O. Box 5

National Stock Yards, IL 62071

Dorris E. Penrod, General Manager

Telephone: (618)274-2424 FAX:

Type: Marketing

Products: Livestock

Federated Co-op Transport

P.O. Box 205

Georgetown, IL 61846

Steven Meade, General Manager

Telephone: (217)662-6983 FAX:

Type: Farm Supply

Products: Fertilizer, LP Gas

GROWMARK, Inc.

P.O. Box 2500

Bloomington, IL 61702-2500

Norman T. Jones, Chief Executive Officer

Telephone: (309)557-6000 FAX:

Type: Farm Supply, Manufacturing, Marketing

Products: Fertilizer, Petroleum, Seed, Feed, Chemicals, Farm Supplies, Corn, Wheat, Soybeans, Canola

Grand Prairie Coop, Inc.

P.O. Box 19

Sadorus, IL 61872

Dennis Montavon, General Manager

Telephone: (217)598-2312 FAX: (217)598-2373

Type: Marketing, Farm Supply, Storage

Products: Corn, Soybeans, Wheat, Fertilizer, Agricultural Chemicals

ILLINI FS, INC.

1509 E University Ave.

Urbana, IL 61801

Stephen R. Wattnem, General Manager

Telephone: (217)384-8300 FAX: (217)384-6317

Type: Farm Supply

Products: Fertilizer, Chemicals, Petroleum, Feed, Seed, Tires, Batteries and Accessories, Bins and Buildings, Gardening Supplies, LP Gas

Interstate Producers Livestock Association

1705 W. Luthy Dr.

Peoria, IL 61615

E.J. Strasma, Executive Vice President and General Manager

Telephone: (309)691-5360 FAX:

Type: Marketing

Products: Livestock

LaSalle County Farm Supply Company

3107 N. Illinois Route 23

Ottawa, IL 61350

Walt Pries, General Manager

Telephone: (815)434-0131 FAX:

Type: Marketing, Service

Products: Corn, Soybeans, Fertilizer, Chemicals, Seed, Fuels, LP Gas, Feed, Buildings, Grain Bins

McLean County Service Company

P.O. Box 1367

Bloomington, IL 61702-1367

R. Douglas Oehler, General Manager

Telephone: (309)663-2392 FAX: (309)663-0494

Type: Farm Supply, Marketing

Products: Grain, Petroleum, Feed, Seed, Plant Food,
Chemicals, LP Gas, Structures, Lawn Equipment, Custom
Turf Lawn Service, Tire Shop

Prairie Farms Dairy, Inc.

P.O. Box 499

Carlinville, IL 62626

Leonard J. Southwell, Executive Vice President and Chief
Executive Officer

Telephone: (217)854-2547 FAX: (217)854-6426

Type: Marketing

Products: Packaged Fluid Milk, Ice Cream, Cultured Dairy
Products, Butter

Schuyler-Brown FS, Inc.

P.O. Box 230

Rushville, IL 62681

Bruce L. Schmidt, Manager

Telephone: (217)322-3306 FAX: (217)322-2019

Type: Marketing, Farm Supply, Service

Products: Petroleum Products, LP Gas, Feed, Seed,
Structures and Equipment, Plant Food, Chemicals, Grain

Soy-Cot Sales, Inc.

2590 E. Devon Ave.

Des Plaines, IL 60018

Ann M. Vicek, President

Telephone: (708)297-4160 FAX: (708)297-4166

Type: Marketing

Products: Soybean Oil and Meal, Cottonseed Oil and Meal

INDIANA

AgMax, Inc.

P.O. Box 127

Frankfort, IN 46041

Steven K. Vrooman, General Manager

Telephone: (317)659-3334 FAX: (317)659-5488

Type: Marketing, Farm Supply

Products: Grain, Petroleum, Plant Foods, Agricultural
Chemicals, Seed, Country Fresh Feeds

Countrymark Cooperative, Inc.

950 N. Meridian Street

Indianapolis, IN 46204-3909

Philip F. French, President and Chief Executive Officer

Telephone: (317)685-3000 FAX: (317)685-3191

Type: Farm Supply, Marketing

Products: Animal Feed, Agronomy Products, Grain, Seed,
Farm Supplies, Agricultural Chemicals, Petroleum

Gibson County Farm Bureau Cooperative Association, Inc.

P.O. Box 311

Princeton, IN 47670

James O. Elliott, General Manager

Telephone: (812)385-4867 FAX: (812)385-2387

Type: Farm Supply, Marketing

Products: Fertilizer, Agricultural Chemicals, Liquid Fuels,
Petroleum Products, Feed, Seed, Miscellaneous Farm
Supplies, Corn, Soybeans, Wheat, Grain Sorghum, Canola

Growers Cooperative Inc.

P.O. Box 2196

Terre Haute, IN 47802

Keith C. Bowers, Executive Vice President

Telephone: (812)235-8123 FAX:

Type: Marketing, Farm Supply

Products: Corn, Soybeans, Wheat, Milo, Plant Food,
Chemicals, Feed, Petroleum

Heartland Co-op, Inc.

Box 432

Crawfordsville, IN 47933

Vance L. Pyle, President and General Manager

Telephone: (317)362-6700 FAX: (317)362-7010

Type: Farm Supply, Marketing

Products: Fertilizer, Chemicals, Feed, Grain, Petroleum Products

Jasper County Farm Bureau Cooperative Association, Inc.

P.O. Box 238

Rensselaer, IN 47978

Marvin E. Luers, General Manager

Telephone: (219)866-7131 FAX: (219)866-7490

Type: Farm Supply, Marketing

Products: Grain, Fertilizer, Chemicals, Petroleum Products, Lumber, Hardware, Feed, Seed, Tires, Batteries, Accessories, Grower Services

IOWA

Alceco-Albert City Elevator, A Cooperative

P.O. Box 38

Albert City, IA 50510

Bruce G. Anderson, General Manager

Telephone: (712)843-2291 FAX:

Type: Marketing, Farm Supply, Service

Products: Grain, Fertilizer, Agronomy Services

Alleman Cooperative Company

P.O. Box 39

Alleman, IA 50007

Dennis D. Hunwardsen, General Manager

Telephone: (515)685-3541 FAX: (515)685-3663

Type: Marketing, Farm Supply

Products: Refined Fuels, Oil and Grease, Fertilizer, Agricultural Chemicals, Seed, Feed, Feed Supplies

American Grain and Related Industries (AGRI Industries)

P.O. Box 4887

Des Moines, IA 50306

Dwain V. Swanson, Executive Vice President and Chief Executive Officer

Telephone: (515)223-3700 FAX: (515)223-7770

Type: Marketing, Service

Products: Grain, Member Services

Cal-Car Service Company

424 Main Street

Rockwell City, IA 50579

Donn Fisher, Manager

Telephone: (712)297-7517 FAX: (712)297-7517

Type: Marketing, Farm Supply, Service

Products: Feed, Grain, Fertilizer

Consolidated Cooperative, Inc.

Box 48

Gowrie, IA 50543

Alan Kohtz, General Manager

Telephone: (515)352-3851 FAX: (505)352-3865

Type: Marketing, Farm Supply

Products: Grain, Petroleum, Tires, Batteries, and Accessories, Feed, Fertilizer, Agricultural Chemicals

Farm Service Cooperative

P.O. Box 429

Harlan, IA 51537

Keith Heim, General Manager

Telephone: (712)755-3185 FAX: (712)755-2726

Type: Service, Marketing

Products: Propane, Refined Fuels, Feed, Animal Health Products, Fertilizer, Chemicals, Seed, Grain, Transportation, Computer Services, Financing

Farmers Co-operative Company

Box 35

Farnhamville, IA 50538

Urban J. Knobbe, Manager

Telephone: (515)544-3213 FAX:

Type: Marketing, Farm Supply

Products: Corn, Soybeans, Feed, Fertilizer, Petroleum, Drying and Storing

Farmers Cooperative Company

P.O. Box 329

Creston, IA 50801

Larry E. Crosser, General Manager

Telephone: (515)782-6411 FAX: (515)782-6869

Type: Marketing, Farm Supply, Service

Products: Grain, Feed, Seed, Fertilizer, Lumber

Farmers Cooperative Company

Box 322

Gilmore City, IA 50541

Jeffrey A. Lane, General Manager

Telephone: (515)373-6532 FAX: (515)373-6744

Type: Marketing, Farm Supply

Products: Grain, Feed, Fertilizer, Seed, Petroleum Products

Farmers Cooperative Elevator Company

P.O. Box 728

Iowa Falls, IA 50126

Michael J. Abildtrup, General Manager

Telephone: (515)648-5191 FAX: (515)648-3529

Type: Marketing, Farm Supply, Service

Products: Corn, Soybeans, Oats, Livestock Feedstuffs, Agronomy Inputs, Petroleum Products

Farmers Cooperative Elevator Company

P.O. Box 106

Hornick, IA 51026

Robert G. Kendall, General Manager

Telephone: (712)874-3211 FAX: (712)874-3230

Type: Marketing, Farm Supply, Service

Products: Grain, Feed, Fertilizer, Agricultural Chemicals, Petroleum, Lumber

Farmers Cooperative Elevator Company

Box 476

Odebolt, IA 51458

Richard Richey, Manager

Telephone: (712)668-2211 FAX: (712)668-2214

Type: Farm Supply, Marketing, Service

Products: Feed, Grain, Seed, Petroleum, Crop Care Service
and Products

Farmers Cooperative Elevator Company of Everly, Iowa

P.O. Box 209

Everly, IA 51338

Douglas G. Gathman, General Manager

Telephone: (712)834-2238 FAX:

Type: Marketing, Farm Supply

Products: Feed, Seed, Fertilizer

Heart of Iowa Cooperative

P.O. Box 308

Roland, IA 50236

Vale W. Peter, General Manager

Telephone: (515)388-4341 FAX: (515)388-4657

Type: Marketing, Farm Supply, Service

Products: Fertilizer, Agricultural Chemicals, Seed, Petroleum
Products and Fuels, Grain, Feed

Heartland Co-op

P.O. Box 516

Dallas Center, IA 50063

Larry Peterson, General Manager

Telephone: (515)992-3767 FAX: (515)992-3230

Type: Marketing, Farm Supply

Products: Corn, Soybeans, Oats, Fertilizer, Agricultural
Chemicals, Seed, Feed, Petroleum

Mid-Iowa Cooperative

Box 262

Yale, IA 50277

Roger W. Koppen, Chief Executive Officer

Telephone: (515)439-2243 FAX:

Type: Marketing, Farm Supply, Service

Products: Corn, Soybeans, Oats, Fertilizer, Agricultural
Chemicals, Feed, Petroleum

NEW Cooperative, Inc.

2626 First Avenue South

Fort Dodge, IA 50501

Robert G. Wallentine, General Manager

Telephone: (515)955-2040 FAX: (515)955-5565

Type: Marketing, Farm Supply

Products: Grain, Feed, Seed, Fertilizer, Chemicals

Sioux Honey Association, Cooperative

P.O. Box 388

Sioux City, IA 51102

Gary L. Evans, President

Telephone: (712)258-0638 FAX: (712)258-1332

Type: Marketing

Products: Honey, Beeswax

Superior Cooperative Elevator Co.

Box 77

Superior, IA 51363

Kenneth Ehrp, General Manager

Telephone: (712)858-4491 FAX: (712)858-4610

Type: Marketing, Farm Supply

Products: Grain, Fertilizer, Petroleum, LP Gas, Feed,
Agricultural Chemicals

Swiss Valley Farms, Co.

P.O. Box 4493

Davenport, IA 52808

Carl E. Zurborg, Chief Executive Officer

Telephone: (319)391-3341 FAX: (319)391-7479

Type: Marketing, Farm Supply

Products: Fluid Milk Products, Swiss Cheese, Cheddar Cheese, Cream Cheese, Dried Whey, Lactose, Whey Proteins, Agricultural Inputs

Waterloo Service Company

Box 300

Waterloo, IA 50704

Clair W. Randall, General Manager

Telephone: (319)233-4232 FAX: (319)233-5134

Type: Farm Supply

Products: Petroleum Products, Motor Oil, Fertilizer, Misc.

West Bend Elevator Company

12 1st Avenue, N.E.

West Bend, IA 50597

Gary R. Alberts, General Manager

Telephone: (515)887-7211 FAX: (515)887-7291

Type: Marketing, Farm Supply

Products: Grain, Feed, Seed, Chemicals, Fertilizer, Merchandise, Petroleum Products, Soybean Processing

West Central Cooperative

P.O. Box 68

Ralston, IA 51459

Wayne Seaman, General Manager

Telephone: (712)667-3200 FAX: (712)667-3215

Type: Marketing, Farm Supply

Products: Grain, Feed, Fertilizer, Chemicals, Seed

KANSAS

Dodge City Cooperative Exchange

P. O. Box 610

Dodge City, KS 67801

David Stegall, General Manager

Telephone: (316)225-4193 FAX: (316)225-3366

Type: Marketing, Farm Supply, Service

Products: Grain, Petroleum Products, Fertilizers, Agricultural Chemicals, Feed, Hardware

Farmway Co-op, Inc.

P.O. Box 568

Beloit, KS 67420

Bryon Ulery, General Manager

Telephone: (913)738-2242 FAX:

Type: Marketing, Farm Supply, Service

Products: Grain, Feed, Fertilizer, Farm Supplies, Chemicals, Petroleum Products, Custom Application

Johnson Cooperative Grain Company, Inc.

Box 280

Johnson, KS 67855

Gerald L. Schweitzer, General Manager

Telephone: (316)492-6210 FAX: (316)492-6829

Type: Full Service

Products: Grain, Fertilizer, Petroleum, Tires, Batteries, and Accessories, Feed, Animal Health, Farm Supplies, Clothing, Merchandise, Feed Yard

National Cooperative Refinery Association

P.O. Box 1404

McPherson, KS 67460

Larry E. Williams, President and Chief Executive Officer

Telephone: (316)241-2340 FAX: (316)241-5531

Type: Manufacturing - Petroleum Refining

Products: Petroleum Products

Servi-Tech, Inc.

P.O. Box 1397

Dodge City, KS 67801

Rollie Stukenholtz, General Manager

Telephone: (316)227-7509 FAX: (316)227-2047

Type: Service

Products: Technical Crop Service, Laboratory, Research and Farm Management Service

The Garden City Co-op, Inc.

P.O. Box 838

Garden City, KS 67846

Harley M. Foulks, Chief Executive Officer

Telephone: (316)275-6161 FAX: (316)275-8433

Type: Marketing, Farm Supply

Products: Wheat, Corn, Milo, Fertilizer, Feed, Petroleum, Custom Feed Manufacturing

Wallace County Cooperative Equity Exchange

P.O. Box 280

Sharon Springs, KS 67758

Fred Nowak, General Manager

Telephone: (913)852-4241 FAX: (913)852-4286

Type: Marketing

Products: Grain, Fertilizer, Feed, Seed, Petroleum Products

KENTUCKY

Burley Tobacco Growers Cooperative Association

620 S. Broadway

Lexington, KY 40508

Danny McKinney, Chief Executive Officer

Telephone: (606)252-3561 FAX: (606)231-9804

Type: Marketing

Products: Tobacco

Dairymen, Inc

10140 Linn Station Road

Louisville, KY 40223

James W. McDowell, Jr., Chief Executive Officer

Telephone: (502)426-6455 FAX: (502)423-6739

Type: Marketing, Processing

Products: Raw Milk, Packaged Fluid Milk, Ice Cream, Butter,
Powder, Cheese

Hopkinsville Elevator Co. Inc.

P.O. Box 767

Hopkinsville, KY 42240

Jerry Leenerts, General Manager

Telephone: (502)886-5191 FAX: (502)887-1608

Type: Marketing, Farm Supply

Products: Corn, Soybeans, Wheat, Fertilizer, Seed, Chemicals

Producers Livestock Marketing Association

1048 E. Main St.

Louisville, KY 40206

Denny Brown, Manager

Telephone: (502)587-0945 FAX:

Type: Marketing

Products: Livestock

Western District Warehousing Corp.

P.O. Box 336

Shelbyville, KY 40065

Donald Farabee, Executive Vice President

Telephone: (502)633-1345 FAX:

Type: Marketing

Products: Burley Tobacco

LOUISIANA

Cajun Sugar Cooperative, Inc.

P.O. Box 13940

New Iberia, LA 70562-3940

F.J. Blanchard, General Manager

Telephone: (318)365-3401 FAX:

Type: Manufacturing

Products: Raw Sugar, Blackstrap Molasses

Evan Hall Sugar Coop., Inc.

P.O. Box 431

Donaldsonville, LA 70346

James H. Thibaut, President and General Manager

Telephone: (504)473-8241 FAX: (504)473-7425

Type: Manufacturing

Products: Raw Sugar, Molasses, Bagasse

Gulf Dairy Association, Inc.

P.O. Box 200

Kentwood, LA 70444

W.R. Wallace, General Manager

Telephone: (504)229-8266 FAX: (504)229-8742

Type: Marketing

Products: Raw Milk, Barrel Cheese, Dried Whey, Cream, Skim Milk

Pointe Coupee Farmers Elevator, Inc.

P.O. Drawer 180

Batchelor, LA 70715

Charles G. McGehee, Manager

Telephone: (504)492-2342 FAX: (504)492-2735

Type: Marketing, Service

Products: Wheat, Corn, Soybeans, Milo, Oats

MAINE

Maine Agricultural Bargaining Council

744 Main Street, Suite 6

Presque Isle, ME 04769

Vernon DeLong, Executive Director

Telephone:(207)764-3380 FAX:

Type: Bargaining

Products: Potatoes, Peas

Maine Potato Growers, Inc.

P.O. Drawer 271

Presque Isle, ME 04769

Gerald D. Sytsema, General Manager

Telephone: (207)764-3131 FAX: (207)764-8450

Type: Marketing, Farm Supply

Products: Potatoes, Dairy, Grain, Fertilizer, Petroleum, Seed, Feed, Chemicals, Farm Machinery, Hardware, Paper and Burlap Potato Bags

MARYLAND

Farmers Cooperative Association Inc.

P.O. Box 458

Frederick, MD 21701

Robert G. Hoffman, General Manager

Telephone: (301)663-3113 FAX: (301)663-1174

Type: Farm Supply

Products: Petroleum Products, Dairy and Livestock Feeds, Fertilizer, Seed

Thurmont Cooperative, Inc.

P.O. Box 76

Thurmont, MD 21788

Jerry L. Lillich, General Manager

Telephone: (301)271-7321 FAX:

Type: Service

Products: Feeds, Fertilizer

MASSACHUSETTS

Agri-Mark, Inc.

P.O. Box 5800

Lawrence, MA 01842

Paul P. Johnston, President and General Manager

Telephone: (508)689-4442 FAX: (508)685-8716 Ext. 214

Type: Marketing

Products: Raw Milk, Condensed Milks, Milk Powders, Cream, Butter, Blends

Greenfield Farmers Cooperative Exchange

269 High St.

Greenfield, MA 01301

David A. Varilly, Manager

Telephone: (413)773-9639 FAX:

Type: Farm Supply

Products: Farm Supplies, Bulk Grain, Seed, Fertilizer, Pet Supplies, Lawn and Garden Supplies

Ocean Spray Cranberries, Inc.

1 Ocean Spray Drive

Lakeville-Middleboro, MA 02349

John S. Llewellyn, Jr., President and Chief Executive Officer

Telephone: (508)946-1000 FAX: (508)946-7704

Type: Marketing

Products: Cranberries, Grapefruit

United Co-operative Farmers, Inc.

22 Kimball Place

Fitchburg, MA 01420

Donald A. Upton, General Manager

Telephone: (508)345-4103 FAX: (508)345-7187

Type: Marketing, Farm Supply

Products: Grain, Farm Supplies

MICHIGAN

B & W Co-op, Inc.

P.O. Box 518

Breckenridge, MI 48615

Michael A. Trees, President and Chief Executive Officer

Telephone: (517)842-3104 FAX: (517)842-3104

Type: Marketing, Farm Supply

Products: Grain, Soybeans, Dry Beans, Feed, Seed, Fertilizer,
Farm Supplies

Cherry Central Cooperative, Inc.

P.O. Box 988

Traverse City, MI 49685-0988

John A. Minnema, President and General Manager

Telephone: (616)946-1860 FAX: (616)941-4167

Type: Marketing

Products: Industrial Fruit Products, Processed Fruits and
Vegetables, Fresh Fruits and Vegetables, Food Processing
Machinery

Cooperative Elevator Co.

7211 E. Michigan Ave.

Pigeon, MI 48755

John P. Kohr, President and Chief Executive Officer

Telephone: (517)453-4500 FAX: (517)453-3942

Type: Marketing, Farm Supply

Products: Dry Beans, Grain, Fertilizer, Seed, Feed, Farm
Chemicals, Petroleum

Farmers Petroleum Cooperative, Inc.

P.O. Box 30960

Lansing, MI 48909

John Feland, Executive Vice President and Chief Executive Officer

Telephone: (517)323-7000 FAX: (517)323-6793

Type: Farm Supply

Products: Liquid Fuels, Lubricants, Tires, Batteries and Accessories, Propane, Animal Health, Feed, Livestock Equipment

Hamilton Farm Bureau Cooperative, Inc.

P.O. Box 186

Hamilton, MI 49419

Jeffrey Stroborg, President and Chief Executive Officer

Telephone: (616)751-5171 FAX: (616)751-5206

Type: Farm Supply, Marketing

Products: Grain, Fertilizer, Agricultural Chemicals, Eggs, Lumber, Feed, Petroleum, Hardware and Farm Supplies, Motor Vehicles

Independent Co-op Milk Producers Association, Inc.

263 Mart Street S.W.

Grand Rapids, MI 49508-1014

Philip M. Kropf, Manager

Telephone: (616)247-6761 FAX: (616)247-7778

Type: Marketing

Products: Raw Milk

MABC-Select Sires Cooperative, Inc.

3655 Forest Road

Lansing, MI 48910

Kenneth B. Baushke, General Manager

Telephone: (517)351-3180 FAX: (517)351-5610

Type: Service (Artificial Insemination)

Products: Dairy and Beef Semen, Related Services

Michigan Agricultural Cooperative Marketing Association, Inc.

P.O. Box 30960

Lansing, MI 48909

Randy Harmson, General Manager

Telephone: (517)323-7000 FAX: (517)323-6556

Type: Bargaining, Marketing

Products: Processing Apples, Plums, Red Tart Cherries,
Asparagus, Feeder Pigs, Consumer Food Items

Michigan Celery Promotion Cooperative, Inc.

P.O. Box 306

Hudsonville, MI 49426

Duane Frens, General Manager

Telephone: (616)6691250 FAX:

Type: Marketing, Processing

Products: Fresh and Processed Celery

Michigan Live Stock Exchange

806 Coolidge Road

East Lansing, MI 48823

Thomas Reed, General Manager

Telephone: (517)337-2856 FAX:

Type: Marketing

Products: Livestock

Michigan Milk Producers Association

41310 Bridge Street

Novi, MI 48050

Walter J. Wosje, General Manager

Telephone: (313)474-6672 FAX:

Type: Marketing

Products: Raw Milk, Butter, Nonfat Dry Milk, Condensed Milk
Products

MINNESOTA

American Crystal Sugar Company

101 North Third St.

Moorhead, MN 56560

Al Bloomquist, President and Chief Executive Officer

Telephone: (218)236-4400 FAX: (218)236-4422

Type: Processing, Marketing

Products: Beet Sugar, Dietary Fiber, Beet Pulp, Molasses

Bongards Creameries

County Road 51

Bongards, MN 55368

B.E. Budahn, Manager

Telephone: (612)466-5521 FAX: (612)466-5556

Type: Marketing, Manufacturing Products: Natural Cheese,
Processed Cheeses, Non-Hygroscopic Whey Powder, Butter

Central Livestock Association, Inc.

P.O. Box 419

South St. Paul, MN 55075

Donald G. Kampmeier, President and General Manager

Telephone: (612)451-1844 FAX:

Type: Marketing

Products: Livestock

Consolidated Cooperatives

P.O. Box 877

Worthington, MN 56187

Marlyn Mammen, General Manager

Telephone: (507)376-4113 FAX: (507)376-6331

Type: Marketing, Farm Supply

Products: Grain, Feed, Agricultural Chemicals, Fertilizer

Farmers Union Central Exchange (CENEX)

P.O. Box 64089

St. Paul, MN 55164-0089

Noel K. Estenson, President and Chief Executive Officer

Telephone: (612)451-5151 FAX: (612)451-4310

Type: Farm Supply

Products: Refined Fuels, Lubricants, Fertilizer, Chemicals,
Tires, Batteries, Auto Accessories, Fencing Products,
Livestock Equipment

Farmers Union Marketing & Processing Association

P.O. Box 319

Redwood Falls, MN 56283

Gordon K. Scherbing, President and Chief Executive Officer

Telephone: (507)637-2938 FAX:

Type: Marketing, Processing

Products: Livestock, Rendered Products, Fats and Oils

First District Association

P.O. Box 842

Litchfield, MN 55355

Ron Leaf, General Manager

Telephone: (612)693-3236 FAX: (612)693-6708

Type: Marketing, Manufacturing

Products: Cheese, Whey Protein, Lactose

Glencoe Butter and Produce Association

P.O. Box 100

Glencoe, MN 55336

Leonard Pavlish, General Manager

Telephone: (612)864-5577 FAX: (612)864-6490

Type: Marketing, Farm Supply

Products: Cheese, Butter, Milk, Cream, Whey, Feed and
Seed, Fertilizer, Chemicals, Farm Supplies, Grain, Petroleum
Products

Harvest States Cooperatives

P.O. Box 64594

St. Paul, MN 55164-0594

Allen D. Hanson, President and Chief Executive Officer

Telephone: (612)646-9433 FAX:

Type: Marketing, Processing

Products: Grain, Soy Products, Sunflower Products, Feed

Land O'Lakes, Inc.

P.O. Box 116

Minneapolis, MN 55440

John E. Gherty, Chief Executive Officer

Telephone: (612)481-2222 FAX: (612)481-2000

Type: Marketing, Farm Supply, Service

Products: Packaged Foods, Cheese, Butter, Powdered Milks,

Whey Products, Cultured Dairy Products, Specialty Dairy

Product Blends, Seed, Feed, Plant Food, Crop Protection

Products

Mahnomen Farmers Cooperative Grain Association

Box O

Mahnomen, MN 56557

Wayne Longtin, General Manager

Telephone: (218)935-2261 FAX: (218)935-2360

Type: Marketing, Farm Supply

Products: Grains, Feed, Seed

Meadowland Farmers Cooperative

Box 338

Lamberton, MN 56152

John Valentin, General Manager

Telephone: (507)752-7352 FAX: (507)752-7106

Type: Marketing, Farm Supply, Service

Products: Grain, Feed, Seed, Fertilizer, Agricultural

Chemicals, Petroleum, General Merchandise

Minnesota Corn Processors

400 West Main St.

Marshall, MN 56258

Richard Jurgenson, President and General Manager

Telephone: (507)537-0577 FAX: (507)532-2906

Type: Corn Wet Milling, Marketing

Products: Corn Syrup, Corn Starch, Ethanol, Byproducts

Plainview Milk Products Association

130 2nd St S.W.

Plainview, MN 55964

Dennis Breuer, General Manager

Telephone: (507)534-3872 FAX: (507)534-3992

Type: Processing, Marketing

Products: Butter, Grade A Fluid Bulk Milk, Nonfat Dry Milk,
Spray and Instant Milk, Condensed Skim, Condensed
Buttermilk, Spray Sweet Cream Buttermilk, Dry Cream

Southern Minnesota Beet Sugar Cooperative

P.O. Box 500

Renville, MN 56284

Irvin Zitterkopf, President and Chief Executive Officer

Telephone: (612)329-8305 FAX: (612)329-3252

Type: Marketing

Products: Sugar, Pulp Pellets, Molasses

St. Hilaire Cooperative Elevator

Box 128

St. Hilaire, MN 56754

Robert E. Miller, General Manager

Telephone: (218)964-5252 FAX: (218)964-5818

Type: Marketing, Farm Supply, Service

Products: Grain, Sunflowers, Specialty Crops, Fertilizer,
Agricultural Chemicals, Farm Inputs, Agronomy Services,
Financial Services

Universal Cooperatives, Inc.

P.O. Box 460

Minneapolis, MN 55440

Patrick M. Finley, President and General Manager

Telephone: (612)854-0800 FAX: (612)854-0880

Type: Manufacturing, Distribution, Farm Supply

Products: Tires, Batteries, and Accessories, Twine, Bird Seed,

Agricultural Chemicals, Animal Health and Nutrition Products,

Livestock Equipment (feeding and watering equipment, water

bowls, and ventilation equipment), Lawn and Garden

Supplies, Equipment, and Chemicals, Lubricants and

Greases, Paints

Watonwan Farm Service Company

P.O. Box 26

Saint James, MN 56081

Vaughn O. Sinclair, General Manager

Telephone: (507)375-3355 FAX:

Type: Marketing, Farm Supply, Service

Products: Feed, Fertilizer, Grain, Hardware, Petroleum

West Central Turkeys, Inc.

Box T

Pelican Rapids, MN 56572

Robert L. Sandstrom, General Manager

Telephone: (218)863-3131 FAX: (218)863-3171

Type: Marketing

Products: Turkeys

Western Co-op Transport Association

P.O. Box 794

Montevideo, MN 56265

Gerald L. Morrow, General Manager

Telephone: (612)269-5531 FAX:

Type: Service

Products: Petroleum, Propane, Anhydrous Ammonia

MISSISSIPPI

Amcot Inc.

P.O. Box 547

Greenwood, MS 38930

H.L. Hodges, Chairman

Telephone: (601)453-6231 FAX: (601)453-5347

Type: Marketing

Products: Raw Cotton

Catfish Bargaining Association

P.O. Box 247

Belzoni, MS 39038

Bill Allen, Jr., Executive Director

Telephone: (601)247-4913 FAX: (601)247-2644

Type: Bargaining

Products: Pond-Raised Catfish

Delta Pride Catfish, Inc.

P.O. Box 850

Indianola Industrial Park

Indianola, MS 38751

Larry W. Joiner, President and Chief Executive Officer

Telephone: (601)887-5401 FAX: (601)887-1096

Type: Processing, Marketing

Products: Farm-Raised Catfish

Delta Purchasing Federation, A.A.L.

P.O. Box 8177

Greenwood, MS 38930

G.W. Hogsins, President and General Manager

Telephone: (601)453-7374 FAX: (601)455-5831

Type: Farm Supply

Products: Fertilizer, Petroleum, Chemicals, Tires, Batteries
and Accessories, Seed, Feed, Farm Supplies

Farmers Grain Terminal, Inc.

P.O. Box 1796

Greenville, MS 38701

Steve Nail, Executive Vice President

Telephone: (601)332-0987 FAX: (601)332-0999

Type: Marketing

Products: Grain, Cottonseed, Rice, Soybeans

Mississippi Chemical Corporation

P.O. Box 388

Yazoo City, MS 39194

Tom C. Parry, President

Telephone: (601)746-4131 FAX: (601)746-9158

Type: Manufacturing

Products: Fertilizer

Staple Cotton Cooperative Association (STAPLCOTN)

P.O. Box 547

Greenwood, MS 38930

Woods E. Eastland, President and Chief Executive Officer

Telephone: (601)453-6231 FAX: (601)453-5347

Type: Marketing, Service (Compress - Warehousing)

Products: Cotton

Yazoo Valley Oil Mill, Inc.

P.O. Box 1320

Greenwood, MS 38930

W.G. Clark, Executive Vice President and General Manager

Telephone: (601)453-4312 FAX:

Type: Marketing, Farm Supply

Products: Cottonseed, Cottonseed Products

MISSOURI

Farmland Industries, Inc.

P.O. Box 7305

Kansas City, MO 64116

H. D. Cleberg, President and Chief Executive Officer

Telephone: (816)459-6000 FAX: (816)459-6979

Type: Manufacturing, Marketing

Products: Fertilizer, Petroleum, Feed, Chemicals, Farm Supplies, Pork Marketing

MFA Incorporated

615 Locust St.

Columbia, MO 65201

Burdette L. Frew, President

Telephone: (314)874-5111 FAX: (314)876-5423

Type: Marketing, Farm Supply

Products: Grain, Livestock, Fertilizer, Seed, Feed

MFA Oil Company

P.O. Box 519

Columbia, MO 65205

Dale H. Creach, President

Telephone: (314)442-0171 FAX: (800)366-0808

Type: Farm Supply

Products: Petroleum, Tires

Mid-America Dairymen, Inc.

3253 E. Chestnut Expressway

Springfield, MO 65802-2584

Gary Hanman, Chief Executive Officer

Telephone: (417)865-7100 FAX: (417)865-1093

Type: Marketing

Products: Raw Milk, Cheese, Butter, Powdered Milks, Dried Cheeses, Packaged Milk, Condensed Dairy Products, Cultured Dairy Products, Whey Products, Specialty Dairy Blends

Ray-Carroll County Grain Growers, Inc.

P.O. Box 158

Richmond, MO 64085

Marvin Richason, General Manager

Telephone: (816)776-2291 FAX: (816)776-3213

Type: Marketing, Farm Supply

Products: Soybeans, Corn, Wheat, Milo, Fertilizer, Chemicals,
Feed, Seed, Gasoline, Propane

MONTANA

Country Classics Dairies, Inc. (Darigold Farms)

P.O. Box 968

Bozeman, MT 59771-0968

Keith Nye, General Manager

Telephone: (406)586-5425 FAX: (406)586-5110

Type: Marketing

Products: Milk Products, Cottage Cheese, Sour Cream, Ice
Cream, Cheddar Cheese

Farmers Union Oil Company of Great Falls, Montana

P.O. Box 2483

Great Falls, MT 59403-2483

Larry E. Chiotti, General Manager

Telephone: (406)453-2435 FAX:

Type: Farm Supply

Products: Fertilizer, Chemicals, Petroleum, Tires, Batteries
and Accessories

Gallatin Farmers Co.

P.O. Box 129

Belgrade, MT 59714

Gale Wagner, General Manager

Telephone: (406)388-4008 FAX: (406)388-6209

Type: Farm Supply

Products: Petroleum, Fertilizer, Feed, Chemicals, Hardware,
Animal Health, Fencing, Miscellaneous

NEBRASKA

Ag Processing Inc.

11717 Burt St.

Omaha, NE 68154

James W. Lindsay, Chief Executive Officer

Telephone: (402)496-7809 FAX: (402)498-2215

Type: Processing, Marketing

Products: Soybean Meal, Soybean Flour, Food Grade

Lecithin, Refined and Hydrogenated Soybean Oils

Aurora Cooperative Elevator Company

P.O. Box 209

Aurora, NE 68818

Rodney D. Schroeder, General Manager

Telephone: (402)694-2106 FAX: (402)694-2060

Type: Marketing, Farm Supply

Products: Corn, Soybeans, Wheat, Milo, Oats, Feed,

Petroleum, Fertilizer, Chemicals, Propane, Tires, Batteries,
and Accessories

Farmers Cooperative Business Association

P.O. Box 38

Shelby, NE 68662

Jerome Gabriel, General Manager

Telephone: (402)527-5511 FAX: (402)527-5515

Type: Marketing, Farm Supply

Products: Wheat, Corn, Milo, Soybeans, Oats, Fertilizer,

Agricultural Chemicals, Petroleum Products, Feed,

Miscellaneous Farm Supplies

Farmers Cooperative Company

P.O. Box 70

Waverly, NE 68462

Harold R. Hummel, General Manager

Telephone: (402)786-2665 FAX: (402)786-2187

Type: Marketing, Farm Supply

Products: Grain, Feed, Fertilizer, Agricultural Chemicals,

Petroleum, Hardware

Farmers Cooperative Elevator Company

Box 66 - 501 East Main

Plymouth, NE 68424-0066

Douglas D. Derscheid, General Manager

Telephone: (402)656-3615 FAX: (402)656-3016

Type: Marketing, Farm Supply, Service

Products: Grain, Feed, Fertilizer, Petroleum, Agricultural

Chemicals, Farm Accounting and Record Keeping, Input

Financing

Farmland Service Cooperative

P.O. Box 80

Gothenburg, NE 69138

Edward E. Foster, Chief Executive Officer

Telephone: (308)537-7141 FAX: (308)537-7141

Type: Farm Supply

Products: Petroleum, Fertilizer, Grain

Frenchman Valley Farmers Cooperative

P.O. Box 578

Imperial, NE 69033

Dwayne Bramer, General Manager

Telephone: (308)882-4381 FAX: (308)882-4380

Type: Marketing, Farm Supply, Service

Products: Corn, Wheat, Milo, Soybeans, Oats, Edible Beans,

Sunflowers, Petroleum, Feed, Fertilizer, Agricultural

Chemicals, Insurance, Farm Financing, Livestock Production

Frontier Cooperative Company

P.O. Box 37

Brainard, NE 68626

Gene Stara, General Manager

Telephone: (402)545-2811 FAX: (402)545-2821

Type: Marketing, Farm Supply, Service

Products: Grain, Fertilizer, Feed, Petroleum Products,

Agricultural Chemicals, Miscellaneous Farm Supplies

Heartland Co-op

P.O. Box 73

Trumbull, NE 68980

Dennis Salmen and Dale Pospisil, Co-Managers

Telephone: (402)743-2381 FAX: (402)743-2326

Type: Marketing, Farm Supply, Service

Products: Chemicals, Tires, Batteries, Fertilizer, Gasoline, Diesel Oil, Grain

Husker Cooperative

P.O. Box 1129

Columbus, NE 68601

Paul Forey, General Manager

Telephone: (402)563-3636 FAX: (402)564-3162

Type: Service

Products: Grain, Feed, Fertilizer, Chemicals, Fuels, Seed

Panhandle Cooperative Association

P.O. Box 2188

Scottsbluff, NE 69363-2188

Donald Wiseman, General Manager

Telephone: (308)632-5301 FAX:

Type: Service

Products: Petroleum, Fertilizer, Groceries, Tires, Batteries and Accessories, Feed

Producers Live Stock Marketing Association

509 Livestock Exchange Bldg.

Omaha, NE 68107

D. L. Miller, Executive Vice President

Telephone: (402)731-3717 FAX: (402)731-3761

Type: Marketing

Products: Livestock

NEW JERSEY

Blue Crest Blueberry Growers Coop., Inc.

P.O. Box 346

Hammonton, NJ 08037-0346

Joseph L. Lucca, Secretary Treasurer

Telephone: (609)561-3100 FAX: (609)561-3740

Type: Marketing

Products: Fresh and Frozen Blueberries

Vineland Cooperative Produce Auction Association, Inc.

1088 N. Main Road

Vineland, NJ 08360

Gino Coia, Manager

Telephone: (609)691-0721 FAX: (609)794-2301

Type: Marketing

Products: Fruits, Vegetables

NEW MEXICO

Luna Cotton Co-op

P.O. Box 429

Deming, NM 88031

R.W. Long, Manager

Telephone: (505)546-3551 FAX:

Type: Service, Farm Supply, Marketing

Products: Cotton, Cotton Meal and Hulls, Grain, Fertilizer,
Fuel and Oils, Chemicals

NEW YORK

Agway Inc.

P.O. Box 4933

Syracuse, NY 13221

William A. Hiller, President and Chief Executive Officer

Telephone: (315)449-6270 FAX: (315)449-6253

Type: Marketing, Farm Supply

Products: Grain, Fruit, Vegetables, Potatoes, Dry Beans, Pet and Laboratory Food, Seed, Feed, Fertilizer, Chemicals, Hardware, Farm Buildings

Allied Federated Coops, Inc.

Route 2 Box 29

Canton, NY 13617

Alfred Lawrence, General Manager

Telephone: (315)386-8116 FAX: (315)379-0213

Type: Marketing

Products: Raw Milk

Chateaugay Cooperative Marketing Association, Inc.

23 Collins St.

Chateaugay, NY 12920

Hamilton Wood, President

Telephone: (518)497-6341 FAX:

Type: Marketing

Products: Raw Milk

Cooperative Northeast Dairy Herd Improvement Association (DHIA)

730 Warren Road

Ithaca, NY 14850-1293

Nelvin B. Empet, General Manager and Chief Executive Officer

Telephone: (607)257-1272 FAX: (607)257-6808

Type: Service

Products: Dairy Herd Production Management, Forage Analysis, Milk Analysis

Cortland Bulk Milk Producers Coop. Inc.

Rd. #1 Polkville

Cortland, NY 13045

Robert A. Sprouse, Manager

Telephone: (607)753-0322 FAX: (607)753-1549

Type: Marketing

Products: Raw Milk

Dairylea Cooperative Inc.

P.O. Box 4844

Syracuse, NY 13221-4844

Rick Smith, Chief Executive Officer

Telephone: (315)433-0100 FAX: (315)433-2345

Type: Marketing

Products: Raw Milk, Milk Components, Insurance Products

Eastern Artificial Insemination Cooperative, Inc.

P.O. Box 518

Ithaca, NY 14851

Bruce Bean, General Manager

Telephone: (607)272-2011 FAX: (607)272-3928

Type: Service (Artificial Insemination)

Products: Frozen Dairy and Beef Bull Semen, Artificial Insemination Service, Animal Care Products

Eastern Milk Producers Cooperative Association Inc.

P.O. Box 6966

2401 Burnet Avenue

Syracuse, NY 13217

Michael H. Donovan, General Manager

Telephone: (315)463-0781 FAX: (315)437-1225

Type: Marketing

Products: Raw Milk

Empire Livestock Marketing Cooperative

P.O. Box 3071

Syracuse, NY 13220

Donald M. Bay, General Manager

Telephone: (315)433-9129 FAX: (315)433-0068

Type: Marketing (Auctions and Sales)

Products: Livestock

National Grape Co-operative Association, Inc. \ Welch Foods Inc., A Cooperative

National Grape Co-operative Association, Inc.

2 South Portage Street

Westfield, NY 14787

J. Roy Orton, President

Telephone: (716)326-3131 FAX: (716)326-5111

Type: Marketing

Welch Foods Inc., A Cooperative

100 Main Street

Concord, MA 01742

Everett Baldwin, President

Telephone: (508)371-1000 FAX: (508)371-2832

Type: Marketing

Products: Grape Concentrates, Juices and Drinks, Jams, Jellies, Preserves

Niagara Milk Cooperative, Inc.

8450 Buffalo Ave.

Niagara Falls, NY 14304

James Miklinski, General Manager

Telephone: (716)283-8741 FAX: (716)283-9782

Type: Marketing

Products: Packaged Fluid Milk, Cultured Dairy Products

O-AT-KA Milk Products Cooperative Inc.

P.O. Box 718

Batavia, NY 14021-0718

Gerald J. Gadra, Chief Financial Officer

Telephone: (716)343-0536 FAX: (716)343-4473

Type: Marketing

Products: Butter, Powdered Milks, Condensed Milk, Canned Evaporated Milk, Ice Coffee, Special Beverages

Pro-Fac Cooperative, Inc.

P.O. Box 682

Rochester, NY 14603

Roy A. Myers, General Manager

Telephone: (716)383-1850 FAX: (716)383-1281

Type: Marketing

Products: Fruits, Vegetables

Upstate Milk Cooperatives Inc.

7115 West Main St.

Leroy, NY 14482

Herb Binsack, Manager

Telephone: (716)768-2247 FAX: (716)768-2089

Type: Marketing

Products: Packaged Fluid Milk, Cultured Dairy Products, Raw Milk

NORTH CAROLINA

Albemarle Cooperative Association

P.O. Box 398

Edenton, NC 27932

Bill Mansfield, Manager

Telephone: (919)482-4479 FAX:

Type: Marketing, Service

Products: Feeder Pigs, Animal Health Supplies

Carolina Virginia Milk Producers Association, Inc.

1320 Harding Place

Charlotte, NC 28204

Robert Shore, General Manager

Telephone: (704)334-9558 FAX: (704)377-0531

Type: Marketing

Products: Raw Milk

Coble Dairy Products Cooperative, Inc.

P.O. Box 629

Lexington, NC 27292

Paul Parrish, Chief Executive Officer

Telephone: (704)249-9931 FAX:

Type: Marketing

Products: Packaged Fluid Milk, Ice Cream, Cultured Dairy Products

Flue-Cured Tobacco Cooperative Stabilization Corporation

P.O. Box 12300

Raleigh, NC 27605

Fred G. Bond, Chief Executive Officer

Telephone: (919)821-4560 FAX: (919)821-4564

Type: Marketing

Products: Flue-Cured Tobacco

Producers Cooperative Feed Mill, Inc.

P.O. Box 2229

Monroe, NC 28111-2229

Stan Starnes, President

Telephone: (704)283-7555 FAX: (704)283-7562

Type: Marketing, Farm Supply

Products: Grains, Finished Feeds

NORTH DAKOTA

Cass Clay Creamery, Inc.

P.O. Box 2947

Fargo, ND 58108

Donald Ommodt, President and General Manager

Telephone: (701)232-1566 FAX: (701)232-9234

Type: Marketing

Products: Packaged Milk, Ice Cream, Cultured Dairy

Products, Butter, Non-Fat Milk Powder, Buttermilk Powder, Cheese

Farmers Union Elevator Company

P.O. Box 1947

Minot, ND 58702

Alvin Varty, General Manager

Telephone: (701)852-1429 FAX: (701)852-2755

Type: Farm Supply, Service, Marketing

Products: Wheat, Durum, Flax, Rye, Barley, Oats, Sunflowers, Corn Feeds, Fertilizer, Seed

Fessenden Co-op Association

900 South Railway Street

Fessenden, ND 58438

Lyle Wipf, General Manager

Telephone: (701)547-3291 FAX: (701)547-3574

Type: Marketing, Service

Products: Grain, Chemicals, Fertilizer, Seed, Feeds

Minn-Dak Farmers Cooperative

7525 Red River Road

Wahpeton, ND 58075-9698

Larry D. Steward, President and Chief Executive Officer

Telephone: (701)642-8411 FAX: (701)642-6814

Type: Marketing, Processing

Products: Sugar, Beet Pulp Pellets, Beet Molasses, Dietary Fiber, Compressed Yeast

Southwest Grain Cooperative

P.O. Box 68

Gladstone, ND 58630

Robert L. Stevens, General Manager

Telephone: (701)225-6212 FAX: (701)227-1253

Type: Marketing, Farm Supply, Service

Products: Spring Wheat, Winter Wheat, Durum, Flax, Barley, Oats, Sunflowers, Corn, Feed, Fertilizer, Chemicals, Animal Health, Seed Treatments, Twine, Coal, Grain Fumigants, Miscellaneous Merchandise, Storage, Seed Cleaning, Feed Grinding, Feed Rolling, Spreading, Delivery

OHIO

COBA/Select Sires, Inc.

1224 Alton-Darby Rd.

Columbus, OH 43228

Larry Neel, Executive Vice President and General Manager

Telephone: (614)878-5333 FAX:

Type: Marketing

Products: Bull Semen and Artificial Insemination Equipment

Champaign Landmark, Inc.

304 Bloomfield Avenue

Urbana, OH 43078

Harold E. Fourman, General Manager

Telephone: (513)652-2135 FAX: (513)653-8082

Type: Farm Supply, Marketing, Service

Products: Fertilizer, Agricultural Chemicals, Custom Blending and Application, Seed, Petroleum Products, Feed, Grain

Luckey Farmers Inc.

1200 West Main St.

Woodville, OH 43469

Daniel W. Walski, General Manager

Telephone: (419)849-2711 FAX: (419)849-2720

Type: Marketing, Supply

Products: Grain, Fertilizer, Farm Chemicals, Feed, Petroleum Products, Farm Supplies

Mercer Landmark, Inc.

P.O. Box 328

Celina, OH 45822

Charles E. Hiegel, General Manager and Treasurer

Telephone: (419)586-2303 FAX:

Type: Marketing, Farm Supply

Products: Grain, Agronomy, Petroleum, Feed, Animal Health, Seed, General Farm Supplies

Milk Marketing Inc.

P.O. Box 36050

Strongsville, OH 44136

J. Gordon Riehl, General Manager

Telephone: (216)826-4730 FAX: (216)826-1971

Type: Marketing

Products: Raw Milk, Butter, Powdered Milk, Condensed Milk,
Italian Cheese, Sour Cream, Cottage Cheese, Ice Cream Mix

NOBA, Inc.

Box 607

Tiffin, OH 44883

Keith Heikes, General Manager

Telephone: (419)447-6262 FAX: (419)447-6084

Type: Service (Artificial Insemination)

Products: Artificial Breeding, Dairy and Beef Semen

Producers Livestock Association

P.O. Box 29800

Columbus, OH 43229

Dennis Bolling, Chief Executive Officer

Telephone: (614)890-6666 FAX: (614)890-4776

Type: Marketing

Products: Livestock

Select Sires, Inc.

11740 U.S. 42

Plain City, OH 43064

Richard H.L. Chichester, Executive Vice President and
General Manager

Telephone: (614)873-4683 FAX: (614)873-5751

Type: Service (Artificial Insemination)

Products: Frozen Cattle Semen and Embryos

OKLAHOMA

Farmers Cooperative Association

Rt. 4 Box 272

Ponca City, OK 74601

Ray Hasselwander, General Manager

Telephone: (405)765-5736 FAX:

Type: Marketing

Products: Feed, Grain, Fertilizer

National Livestock Commission Association

102 Livestock Exchange Bldg.

Oklahoma City, OK 73108

James F. Reynolds, Manager, Secretary-Treasurer

Telephone: (405)232-3128 FAX:

Type: Marketing

Products: Livestock

Pecan Producers, Inc.

P.O. Box 2098

Ada, OK 74820

Dewayne McCasland, Manager

Telephone: (405)332-7881 FAX: (405)332-7499

Type: Marketing, Farm Supply

Products: Pecans, Farm Chemicals

Producers Cooperative Oil Mill

P.O. Box 26907

Oklahoma City, OK 73126

T.W. Detamore, General Manager

Telephone: (405)232-7555 FAX: (405)236-4887

Type: Marketing

Products: Cottonseed Oil, Cottonseed Meal, Hulls, Linters

Union Equity Cooperative Exchange

P.O. Box 3408

Enid, OK 73702

William R. Allen, Jr., President and Chief Executive Officer

Telephone: (405)233-5100 FAX: (405)233-9802

Type: Marketing

Products: Hard Red Winter Wheat, Grain Sorghum, Corn,
Barley, Soybeans

OREGON

Agripac, Inc.

P.O. Box 5346

Salem, OR 97304

Dennis L. Delaye, President and Chief Executive Officer

Telephone: (503)363-9255 FAX: (503)371-5682

Type: Marketing

Products: Canned and Frozen Fruits and Vegetables

Farmers Cooperative Creamery of McMinnville, Oregon

700 North Highway 99W

McMinnville, OR 97128

Merle A. Peters, General Manager

Telephone: (503)472-2157 FAX: (503)472-3821

Type: Marketing

Products: Powdered Milk, Butter

Hazelnut Growers Bargaining Association

8101 SW Nyberg Road, #201

Tualatin, OR 97062

Michael Klein, Manager

Telephone: (503)692-5932 FAX: (503)692-5932

Type: Bargaining

Products: Hazelnuts

Hazelnut Growers of Oregon

P.O. Box 626

Cornelius, OR 97113

Larry Holden, President

Telephone: (503)648-4176 FAX: (503)648-9515

Type: Marketing, Processing

Products: Hazelnuts

Mid Columbia Producers, Inc.

P.O. Box 344

Moro, OR 97039

Charles N. Carlson, General Manager

Telephone: (503)565-3737 FAX: (503)565-3653

Type: Marketing, Farm Supply

Products: Grain, Feed, Seed, Hardware, Petroleum

NORPAC FOODS, INC.

P.O. Box 458

Stayton, OR 97383

Arthur P. Christiansen, President and General Manager

Telephone: (503)769-2101 FAX: (503)769-5411

Type: Processing, Marketing

Products: Fruits and Vegetables

Nyssa-Nampa Beet Growers Association

Box 2723

Nyssa, OR 97913

Rich Turner, Executive Secretary

Telephone: (503)372-2804 FAX:

Type: Bargaining

Products: Sugarbeets

Pendleton Grain Growers, Inc.

P.O. Box 1248

Pendleton, OR 97801

Donald J. Cook, General Manager

Telephone: (503)276-7611 FAX: (503)276-4839

Type: Marketing, Farm Supply

Products: Wheat, Barley, Dry Peas, Petroleum, Fertilizer, Chemicals, Hardware, Feed Milling, Seed Grain

Tillamook County Creamery Association

P.O. Box 313

Tillamook, OR 97141

D.R. Sutton, Manager

Telephone: (503)842-4481 FAX: (503)842-3102

Type: Marketing, Farm Supply

Products: Cheese, Fluid Milk, Butter, Dried Whey, Ice Cream

PENNSYLVANIA

Atlantic Breeders Cooperative

1575 Apollo Dr.

Lancaster, PA 17601

Harry F. Roth, General Manager

Telephone: (717)569-0413 FAX: (717)569-0246

Type: Service (Artificial Insemination)

Products: Semen Sales

Atlantic Dairy Cooperative

1225 Industrial Highway

Southampton, PA 18966

Paul E. Hand, Secretary and General Manager

Telephone: (215)322-0200 FAX: (215)322-8790

Type: Marketing

Products: Raw Milk, Butter, Nonfat Dry Milk, Dry Whole Milk,
Condensed Milks

Knouse Foods Cooperative Inc.

800 Peach Glen/Idaville Road

Peach Glen, PA 17306

Dean L. Carey, President

Telephone: (717)677-8181 FAX: (717)677-7069

Type: Processing, Marketing

Products: Canned Fruits, Juices, Pie Fillings

Mount Joy Farmers Co-operative Association

Ice Street

Mount Joy, PA 17552

Paul R. Hostetter, Manager

Telephone: (717)653-5431 FAX:

Type: Marketing

Products: Raw Milk

Pennsylvania Farmers' Association Marketing Cooperative

P.O. Box 8736

Camp Hill, PA 17001-8736

Marlin R. Miller, Manager

Telephone: (717)761-2740 FAX: (717)731-3505

Type: Marketing

Products: Apples

Sire Power, Inc.

RR 2 Box 10

Tunkhannock, PA 18657

DuWayne A. Kutz, General Manager

Telephone: (717)836-3168 FAX: (717)836-1490

Type: Service (Artificial Insemination)

Products: Frozen Bull Semen

SOUTH CAROLINA

Carolina's Milk Producers Federation

c/o Tommy Broodwell

P.O. Box 754

Columbia, SC 29202

Tommy Broodwell, President

Telephone: (803)796-6700 FAX:

Type: Milk Pricing Federation

Products: Milk

Palmetto Milk Producers Association

4628 Carter Hill Road

Columbia, SC 29206

J. Trevor McLean, Executive Secretary

Telephone: (803)787-9813 FAX:

Type: Marketing

Products: Grade A Milk

SOUTH DAKOTA

Black Hills Milk Producers

P.O. Box 2084

Rapid City, SD 57709

Leo Herdina, General Manager

Telephone: (605)342-3780 FAX:

Type: Marketing, Processing

Products: Raw Milk

Eureka Equity Exchange

P.O. Box 768

Eureka, SD 57437

Walt S. Jegela, General Manager

Telephone: (605)284-2671 FAX: (605)284-2501

Type: Marketing, Farm Supply

Products: Grain, Seed, Petroleum, Farm Supplies, Feed

Farmers Co-op Oil Association

Box 529

Winner, SD 57580

Don Gales, General Manager

Telephone: (605)842-2711 FAX: (605)842-2715

Type: Farm Supply

Products: LP Gas, Refined Fuels, Tires, Batteries,
Accessories, Fertilizer, Chemicals, Hardware, Appliances,
Livestock Equipment

Ipswich Farmer's Elevator

P.O. Box 366

Ipswich, SD 57451

Vince Jensen, Manager

Telephone: (605)426-6021 FAX: (605)426-6161

Type: Marketing, Farm Supply, Service

Products: Wheat, Oats, Barley, Corn, Sunflowers, Flax, Millet,
Rye, Fertilizer, Chemicals, Feed, Animal Health Supplies,
Custom Applications, Gasoline, Bulk Gas, Fuel, Oil

South Dakota Wheat Growers Association

P.O. Box 1460

Aberdeen, SD 57401

Ed Bosanko, General Manager

Telephone: (605)225-5500 FAX:

Type: Marketing, Farm Supply

Products: Grain, Fertilizer, Petroleum, Feed, Seed

TENNESSEE

Burley Stabilization Corporation

P.O. Box 6447

Knoxville, TN 37914

William O.L. Myers, Managing Director

Telephone: (615)525-9381 FAX: (615)525-8383

Type: Administer Price Support Program

Products: Tobacco

Farmers Burley Cooperative

Route 5

Sweetwater, TN 37874

David Bryan, Manager

Telephone: (615)337-7234 FAX:

Type: Marketing

Products: Tobacco

Rutherford Farmers Cooperative

P.O. Box 1296

Murfreesboro, TN 37133

Billy W. Bracy, Manager

Telephone: (615)893-6212 FAX:

Type: Farm Supply

Products: Feed, Seed, Fertilizer, Farm Supplies

Tennessee Farmers Cooperative

P.O. Box 3003

La Vergne, TN 37086

William E. Bailey, President

Telephone: (615)793-8011 FAX:

Type: Farm Supply

Products: Feed, Fertilizer, Seed, Hardware, Petroleum
Products

Tipton Farmers Co-op.

P.O. Box 189

Covington, TN 38019

Franklin Black, Manager

Telephone: (901)476-8692 FAX: (901)476-1979

Type: Marketing

Products: Feed, Seed, Fertilizer, Chemicals, Tires, Fuel

TEXAS

Associated Cotton Growers Inc.

P. O. Box 499

Crosbyton, TX 79322

Mondell Mills, General Manager

Telephone: (806)675-2373 FAX:

Type: Service (Ginning)

Products: Cotton

Associated Milk Producers, Inc.

P.O. Box 790287

San Antonio, TX 78279

Noble Anderson, General Manager

Telephone: (512)340-9100 FAX: (512)340-9112

Type: Marketing

Products: Raw Milk, Cheese, Butter, Nonfat Dry Milk,
Condensed Dairy Products, Cultured Dairy Products,
Specialty Dairy Products, Packaged Fluid Milk

NE-TEX Cooperative Oil Mill

P.O. Box 139

Wolfe City, TX 75496

Larry Gardner, Manager and Treasurer

Telephone: (903)496-2281 FAX: (903)496-7212

Type: Processing, Marketing

Products: Cottonseed, Soybeans

Northeast Texas Farmers Cooperative

P.O. Box 489

Sulphur Springs, TX 75482

Richard C. Thomas, General Manager

Telephone: (903)885-3143 FAX: (903)885-4359

Type: Marketing, Farm Supply

Products: Bulk Feed, Fertilizer, Farm Supplies, Grain

Perryton Equity Exchange

P.O. Drawer 889

Perryton, TX 79070

Johnny L. Byrd, General Manager

Telephone: (806)435-4016 FAX: (806)435-7194

Type: Marketing, Farm Supply

Products: Grain, Fertilizer, Petroleum, Seed, Feed, Chemicals

Plains Cooperative Oil Mill, Inc.

P.O. Box 1889

Lubbock, TX 79408

Wayne Martin, President

Telephone: (806)747-3434 FAX: (806)744-3221

Type: Processing, Marketing

Products: Cottonseed Oil, Cottonseed Meal, Cottonseed
Hulls, Cottonseed Linters

Plains Cotton Cooperative Association

P.O. Box 2827

Lubbock, TX 79408

C.L. Boggs, President and General Manager

Telephone: (806)763-8011 FAX: (806)762-7335

Type: Marketing

Products: Cotton

Rio Grande Valley Sugar Growers, Inc.

P.O. Drawer A

Santa Rosa, TX 78593

Jack Nelson, President and Chief Executive Officer

Telephone: (512)636-1411 FAX: (512)636-1046

Type: Marketing

Products: Raw Sugar, Molasses

Southern Milk Sales, Inc.

P.O. Box 790240

San Antonio, TX 78279

Harold S. Nelson, General Manager

Telephone: (512)545-2111 FAX: (512)545-5576

Type: Marketing

Products: Raw Milk

Southwestern Irrigated Cotton Growers Association

P.O. Box 1709

El Paso, TX 79949

David Hand, President

Telephone: (915)581-5441 FAX: (915)581-4138

Type: Marketing

Products: Cotton, Cottonseed

Southwestern Peanut Growers Association

P.O. Box 338

Gorman, TX 76454

Ross Wilson, Manager

Telephone: (817)734-2222 FAX: (817)734-2288

Type: Marketing

Products: Peanuts

Terry County Coop Gin

P.O. Box 391

Brownfield, TX 79316

Alvin King, Manager

Telephone: (806)637-4031 FAX:

Type: Service (Ginning)

Products: Seed Cotton

Texas Cooperative Marketing Exchange, Inc.

P.O. Box 649

Dimmitt, TX 79027

Gary D. Holcomb, President and General Manager

Telephone: (806)647-5122 FAX:

Type: Marketing

Products: Corn, Grain Sorghum, Soybeans, Wheat,
Commodity Futures

Texas Livestock Marketing Association

P.O. Box 2145

Fort Worth, TX 76113

David J. Simons, President

Telephone: (817)882-4700 FAX: (817)882-4719

Type: Marketing

Products: Livestock

Valley Co-op Oil Mill

P.O. Box 1310

Harlingen, TX 78551

Hollis G. Sullivan, President

Telephone: (512)425-4545 FAX: (512)425-4264

Type: Processing, Marketing

Products: Cottonseed, Oil, Meal, Hulls, Linters, Fertilizer,
Chemicals, Planting Seed

UTAH

Farmers Grain Cooperative

P.O. Box 9550

Ogden, UT 84409

Lew Spears, Executive Vice President and General Manager

Telephone: (801)621-7803 FAX: (801)394-7448

Type: Marketing

Products: Grain, Feed, Seed

Intermountain Farmers Association

P.O. Box 30168

Salt Lake City, UT 84130

Robert W. Turley, President and General Manager

Telephone: (801)972-2122 FAX: (801)972-2186

Type: Marketing, Farm Supply

Products: Grain, Feed, Fertilizer, Seed, Farm Supplies,
Chemicals, Home and Garden Items

Moroni Feed Company

P.O. Box 368

Moroni, UT 84646

Joseph C. Nielsen, President and General Manager

Telephone: (801)436-8221 FAX: (801)436-8101

Type: Service, Marketing, Farm Supply

Products: Turkey Feed Production, Turkey Hatching, Turkey
Processing, Hardware, LP Gas, Petroleum Products

Norbest, Inc.

P.O. Box 1000

Midvale, UT 84047-1000

Julien Den Tandt, President and Chief Executive Officer

Telephone: (801)566-5656 FAX:

Type: Marketing

Products: Turkeys

Producers Livestock Marketing Association

P.O. Box 540477

North Salt Lake, UT 84054

John C. Okelberry, General Manager

Telephone: (801)292-2424 FAX: (801)292-2426

Type: Marketing

Products: Livestock

Western Dairymen Cooperative, Inc.

P.O. Box 2730

Salt Lake City, UT 84110-2730

Leland M. Anderson, Executive Vice President and General Manager

Telephone: (801)461-3000 FAX: (801)461-3090

Type: Marketing, Manufacturing

Products: Packaged Fluid Milk, Cheese, Butter, Powder, Ice Cream, Raw Milk

VERMONT

Cabot Farmers' Cooperative Creamery Company, Inc.

P. O. Box 128

Cabot, VT 05647

William D. Davis, President and Chief Executive Officer

Telephone: (802)563-2231 FAX: (802)563-2604

Type: Marketing

Products: Vermont Cheddar Cheese, Cultured Dairy Products, Raw Milk

Shoreham Cooperative Apple Producers Association, Inc.

Rt. 22-A, P.O. Box 175

Shoreham, VT 05770

Donald F. Green III, General Manager

Telephone: (802)897-7400 FAX: (802)897-7401

Type: Marketing, Packing, Storage

Products: Apples

St. Albans Cooperative Creamery, Inc.

140 Federal St.

St. Albans, VT 05478

Curtis Gundersen, General Manager

Telephone: (802)524-6581 FAX: (802)527-1769

Type: Marketing, Farm Supply, Manufacturing

Products: Milk, Skim Milk, Condensed Milk, Cream, Nonfat

Dried Milk, Butter, Fertilizer, Seed, Farm Supplies, Grain,

Petroleum

VIRGINIA

Maryland & Virginia Milk Producers Cooperative Association, Inc.

1985 Isaac Newton Square

Reston, VA 22090

Robert E. Vaughn, Secretary-Treasurer and General Manager

Telephone: (703)742-6800 FAX: (703)742-7459

Type: Processing, Marketing

Products: Raw Milk, Nonfat Dry Milk, Butter, Fluid

Peanut Growers Cooperative Marketing Association

P.O. Box 59

Franklin, VA 23851

Dell Cotton, Manager

Telephone: (804)562-4103 FAX: (804)562-0744

Type: Marketing

Products: Farmers Stock Peanuts

Southern States Cooperative, Inc.

P.O. Box 26234

Richmond, VA 23260

Gene A. James, President and Chief Executive Officer

Telephone: (804)281-1000 FAX: (804)281-1141

Type: Farm Supply, Manufacturing, Marketing

Products: Fertilizer, Petroleum, Seed, Feed, Farm Supplies,
Grains

The Valley of Virginia Co-operative Milk Producers Association

P.O. Box 218

Mount Crawford, VA 22841-0218

Fred H. Scott, General Manager

Telephone: (703)434-7328 FAX: (703)434-1254

Type: Marketing

Products: Ice Cream, Milk, Milk Products

Virginia Carolina Peanut Farmers Cooperative Association, Inc.

P.O. Box 239

Franklin, VA 23851

B.E. Marks, Jr., Manager

Telephone: (804)569-9255 FAX: (804)569-9557

Type: Marketing, Service

Products: Peanuts, Seed Peanuts

Virginia-North Carolina Select Sires, Inc.

P.O. Box 370

Rocky Mount, VA 24151

R. Emory Brubaker, General Manager

Telephone: (703)483-5123 FAX: (703)483-7286

Type: Marketing

Products: Frozen Bovine Semen

WASHINGTON

All West/Select Sires

P.O. Box 507

Burlington, WA 98233-0507

Archie W. Nelson, General Manager

Telephone: (206)757-6093 FAX: (206)757-7808

Type: Service (Artificial Insemination)

Products: Semen, Artificial Insemination Supplies

Central Washington Farm Crops Association, Inc.

P.O. Box 202

Yakima, WA 98907

Richard LaFramboise, Manager

Telephone: (509)575-0155 FAX: (509)452-8528

Type: Bargaining, Service

Products: Sweet Corn, Baby Lima Beans, Carrots, Sweet Peas

Central Washington Grain Growers, Inc.

P.O. Box 649

Waterville, WA 98858

John C. Anderson, General Manager

Telephone: (509)745-8551 FAX: (509)745-8108

Type: Marketing, Farm Supply, Service

Products: Wheat, Barley, Oats, Triticale, Hardware and Parts, Seed, Machinery Maintenance Shop

Darigold Farms \ Darigold, Inc.

Darigold Farms

635 Elliott Ave. W.

Seattle, WA 98119-9964

Richard Low, General Manager

Telephone: (206)284-8120 FAX: (206)281-3456

Type: Marketing

Products: Raw Milk

Darigold Inc.

P.O. Box 79007

Seattle, WA 98119

Wesley E. Eckert, President and Chief Executive Officer

Telephone: (206)284-7220 FAX: (206)281-3456

Type: Marketing

Products: Packaged Milk, Ice Cream, Cultured Dairy

Products, Cheese, Butter, Nonfat Dry Milk, Condensed Dairy

Products, Feed Mills, Farm Stores

Farmer's Warehouse & Commission Company

60 Railroad Avenue

Roosevelt, WA 99356

Keith Keller, Manager

Telephone: (509)374-5411 FAX: (509)374-5971

Type: Marketing, Warehousing

Products: Wheat, Barley

Northwest Red Raspberry Growers Association

1750 S. Burlington Boulevard

Burlington, WA 98233

Marvin Jarmin, Manager

Telephone: (206)757-3931 FAX:

Type: Bargaining

Products: Raspberries

Potato Growers of Washington

1807 W. Bonneville

Pasco, WA 99301

Joe Somolik, Manager

Telephone: (509)547-4774 FAX: (509)547-0859

Type: Bargaining

Products: Potatoes for Processing

Ritzville Warehouse Company, Inc.

201 East First

Ritzville, WA 99169

David B. Gordon, Manager

Telephone: (509)659-0130 FAX: (509)659-1101

Type: Marketing, Farm Supply, Service

Products: Wheat, Barley, Corn, Oats, Triticale

Snokist Growers

P.O. Box 1587

Yakima, WA 98907

Jay F. Grandy, President

Telephone: (509)453-5631 FAX: (509)457-6417

Type: Marketing

Products: Fresh and Processed Fruits

Tree Top, Inc.

P.O. Box 248

Selah, WA 98942

Robert S. Conroy, President

Telephone: (509)697-7251 FAX: (509)697-0421

Type: Processing, Marketing

Products: Apple Juice, Cider, Blended Fruit Juices, Frozen

Apple Juice and Blended Fruit Juice Concentrates, Low-

Moisture Apples, Apple and Pear Powders, Pear Concentrate,

Dehydrated Apples, Apple Fiber, Frozen Apples, Apple Juice

Concentrate

Trout Inc.

P.O. Box 669

Chelan, WA 98816

Larry T. Lunberg, General Manager

Telephone: (509)682-2591 FAX: (509)682-2651

Type: Marketing

Products: Fresh Apples

Walla Walla Grain Growers, Inc.

P.O. Box 310

Walla Walla, WA 99362-0210

Donald O. Schmidt, General Manager

Telephone: (509)525-6510 FAX: (509)529-6050

Type: Marketing, Storage

Products: Wheat, Barley

Washington-Oregon Canning Pear Association

P.O. Box 344

Yakima, WA 98907

Richard W. McFarland, Secretary-Manager

Telephone: (509)452-8515 FAX: (509)452-8528

Type: Bargaining

Products: Canned Bartlett Pears

Washington/Oregon Asparagus Growers Association

2810 W. Clearwater - Suite 202

Kennewick, WA 99336

J. Michael Harker, Manager

Telephone: (509)783-3094 FAX: (509)783-5704

Type: Bargaining

Products: Asparagus

Wenatchee Okanogan Cooperative Federation (Wenoka Sales)

P.O. Box 658

Wenatchee, WA 98807

Gerry Jessup, General Manager

Telephone: (509)663-8585 FAX: (509)662-7091

Type: Marketing

Products: Apples, Pears

Western Washington Farm Crops Association

1750 S. Burlington Boulevard

Burlington, WA 98233

Peter T. Sword, Manager

Telephone: (206)757-7327 FAX: (206)755-0936

Type: Bargaining

Products: Freezer Peas, Freezer Carrots, Freezer Sweet
Corn, Picklin, Cucumbers

WISCONSIN

A-G Cooperative Creamery

P.O. Box 166

Arcadia, WI 54612

C. J. Smith, General Manager

Telephone: (608)323-2141 FAX: (608)323-3081

Type: Marketing, Service

Products: Dairy Products, Chickens, Feed, Seed, Fertilizer,
Chemicals

Alto Dairy Cooperative

N3545 County EE

P.O. BOX 550

Waupun, WI 53963-0550

John Prince, President and General Manager

Telephone: (414)346-2215 FAX: (414)346-2377

Type: Manufacturing, Marketing

Products: Milk, Cheese, Whey

East Central/Select Sires Cooperative

P.O. Box 191

Waupun, WI 53963

Alan Deming, Interim General Manager

Telephone: (414)324-3505 FAX: (414)324-5580

Type: Service (Artificial Insemination)

Products: Frozen Semen, Artificial Insemination Equipment,
Herd Improvement Programs

Equity Cooperative Livestock Sales Association

E10890 Penny Lane, U.S. Hwy 12

Baraboo, WI 53913

John D. Jenks, President and Chief Executive Officer

Telephone: (608)356-8311 FAX: (608)356-0117

Type: Marketing

Products: Livestock

Farmers Union Milk Marketing Cooperative

225 East Washington Avenue

Madison, WI 53704

Stewart G. Huber, President

Telephone: (608)244-3373 FAX: (608)244-3643

Type: Marketing, Service

Products: Milk

Golden Guernsey Dairy Cooperative

P.O. Box 26567

Milwaukee, WI 53226

Joseph Weis, President

Telephone: (414)257-3000 FAX:

Type: Marketing, Manufacturing

Products: Milk, Dairy Products, Dairy Supplies

Manitowoc Milk Producers Cooperative

P.O. Box 1146

Manitowoc, WI 54221-1146

Dennis J. Donohue, General Manager

Telephone: (414)684-5555 FAX: (414)684-3130

Type: Marketing, Service

Products: Milk

Midwest Livestock Producers Cooperative

P.O. Box 157

Francis Creek, WI 54214

Norbert E. Brandt, General Manager

Telephone: (414)682-6378 FAX: (414)682-5911

Type: Marketing

Products: Livestock

Milwaukee Cooperative Milk Producers

2965 N. Brookfield Rd.

Brookfield, WI 53045

James Bird, Manager

Telephone: (414)786-3120 FAX: (414)786-3122

Type: Bargaining

Products: Raw Milk

21st Century Genetics Cooperative

P.O. Box 469

Shawano, WI 54166

Thomas L. Lyon, General Manager

Telephone: (715)526-2141 FAX: (715)526-3219

Type: Service (Artificial Insemination)

Products: Dairy and Beef Bovine Semen, Corrective Mating
Appraisal Service

Tri State Milk Cooperative

650 Commerce Dr.

West Salem, WI 54669

Marvin A. Thompson, General Manager

Telephone: (608)786-2660 FAX: (608)786-2380

Type: Marketing

Products: Raw Milk

Tri-State Breeders Cooperative

E10890 Penny Lane

Baraboo, WI 53913

Roger L. Ripley, President and Chief Executive Officer

Telephone: (608)356-8357 FAX: (608)356-4387

Type: Marketing, Service

Products: Bovine Semen, Artificial Insemination Supplies,
Animal Health Products

Wisconsin Dairies Cooperative

Box 111

Baraboo, WI 53913

Donald C. Storhoff, President

Telephone: (608)356-8316 FAX: (608)356-9005

Type: Marketing, Manufacturing

Products: Cheese, Butter, Fluid Milk, Dry Milk Products



State Associations of Cooperatives

Alabama Council of Cooperatives

P.O. Box 2648
900 S. Dean Road
Auburn, AL 36831-2648

N. Ray Huddleston, Secretary/Treasurer
Telephone: (205)821-4261 FAX:

Arkansas State Committee on Cooperatives

Cooperative Extension Service
P.O. Box 391
Little Rock, AR 72203

Bringle Jennings, Secretary
Telephone: (501)671-2237 FAX: (501)671-2251

Agricultural Council of California

P.O. Box 1712
Sacramento, CA 95812-1712

Leland H. Ruth, President
Telephone: (916)443-4887 FAX: (916)443-0601

Colorado Cooperative Council, Inc.

5500 South Quebec Street, Suite 112
Englewood, CO 80111

Gerald Mueller, Executive Director
Telephone: (303)740-4340 FAX: (303)740-4002

Delaware Council of Farmer Cooperatives

Food and Resource Economics
230 Townsend Hall
University of Delaware
Newark, DE 19717-1303

Carl German, Acting Secretary
Telephone: (302)451-1317 FAX: (302)292-3651

Florida Council of Farmer Cooperatives

P.O. Box 147030
Gainesville, FL 32614-7030

Bobby R. Bennett, President
Telephone: (904)374-1586 FAX: (904)374-1501

Georgia Cooperative Council, Inc.

635 Forest Road
Athens, GA 30605

Julian A. Raburn, Secretary
Telephone: (404)548-2855 FAX:

Idaho Cooperative Council, Inc.

1741 Gibson Way
Meridian, ID 83642-3030

Richard C. Waitley, Executive Secretary
Telephone: (208)888-0988 FAX:

Illinois Cooperative Coordinating Committee

Attention: Jim Fraley
Illinois Milk Producers' Association
Box 2901
1701 Towanda Avenue
Bloomington, IL 61702-2901

Larry Meyer, President
Telephone: (309)557-3703 FAX: (309)557-2559

Indiana Cooperative Education Committee

c/o Indiana Farm Bureau Cooperative Association, Inc.
950 North Meridian
Indianapolis, IN 46204

Phillip K. Kreegar, Chairman
Telephone: (317)685-3186 FAX: (317)685-3191

Iowa Institute for Cooperatives

2515 Elwood Drive, Suite 104
Ames, IA 50010

Larry Kallem, Executive Director
Telephone: (515)292-2667 FAX: (515)292-1672

Kansas Cooperative Council

700 Kansas Avenue, Suite 615
Topeka, KS 66603

Joseph A. Lieber, Executive Vice President
Telephone: (913)233-4085 FAX:

Kentucky Council of Cooperatives

c/o Kentucky Association of Rural Electric Cooperatives
P.O. Box 32170
Louisville, KY 40232

Ron Wolf, President
Telephone: (502)451-2430 FAX:

Louisiana Council of Farmer Cooperatives

P.O. Box 15540
Baton Rouge, LA 70895

Joe Lacour, President
Telephone: (504)291-3060 FAX:

Maine Cooperative Council

Farm Credit of Aroostook, ACA
26 Rice Street
Presque Isle, ME 04769

Gary B. Sirois, President
Telephone: (207)764-6431 FAX: (207)764-7526

Maryland Council of Farmer Cooperatives, Inc.

c/o Southern States Mt. Airy Co-op, Inc.
Box 83
Mt. Airy, MD 21771

Nancy Carlisle, Executive Secretary
Telephone: (301)796-6232 FAX:

Michigan Association of Agriculture

3655 Forest Road
Lansing, MI 48910

Ron Lovejoy, Executive Director
Telephone: (517)336-9133 FAX: (517)351-6510

Minnesota Association of Cooperatives

480 Cedar Street, Suite 580
St. Paul, MN 55101

Allen Gerber, Executive Director
Telephone: (612)228-0213 FAX: (612)292-4656

Mississippi Council of Farmer Cooperatives (AAL)

1505 Laurelwood Drive
Clinton, MS 39056

L.L. Monroe, Secretary-Treasurer
Telephone: (601)924-0645 FAX:

Missouri Institute of Cooperatives

P.O. Box 220
Tipton, MO 65081

Vernon Gage, Secretary
Telephone: (816)433-5521 FAX: (816)433-5631

Montana Council of Cooperatives

P.O. Box 367
Helena, MT 59624

Larry W. Fasbender, Executive Secretary
Telephone: (406)442-2120 FAX:

Nebraska Cooperative Council

134 South 13th, Suite 314
Lincoln, NE 68508-1901

Robert C. Andersen, President
Telephone: (402)475-6555 FAX: (402)475-4538

New Jersey Council of Farmer Cooperatives, Inc.

c/o Swedesboro Auction, Inc.
Anderson & Leahy Avenue
Swedesboro, NJ 08085

Kathryn I. Morris, Secretary-Treasurer
Telephone: (609)467-0313 FAX:

New Mexico Cooperative Council

Agricultural Economics Department
P.O. Box 30003
Department 3169
New Mexico State University
Las Cruces, NM 88003

Lowell Catlett
Telephone: (505)646-3215 or 2504 FAX:

Northeast Cooperative Council

c/o Dairylea Cooperative, Inc.
P.O. Box 4844
Syracuse, NY 13221-4844

Helen S. Fountain, Secretary
Telephone: (315)433-0100 FAX: (315)433-2345

Cooperative Council of North Carolina

P.O. Box 10426
Raleigh, NC 27605

Carlyle Teague, President

Telephone: (919)834-5544 FAX: (919)828-9322

North Dakota Association of Cooperatives

Box 68
Gladstone, ND 58630

Robert L. Stevens, President

Telephone: (701)225-6212 FAX: (701)227-1253

Ohio Council of Cooperatives, Inc.

5250 Williamsburg Circle
Hilliard, OH 43026

Thomas J. McNutt, Executive Coordinator

Telephone: (614)876-4636 FAX: (614)876-4636

Oklahoma Agricultural Cooperative Council

P.O. Box 10261
Enid, OK 73706

Scott Dewald, Executive Director

Telephone: (405)237-0577 FAX: (405)233-1724

Agricultural Cooperative Council of Oregon

1270 Chemeketa Street, N.E.
Salem, OR 97301

John H. McCulley, Executive Secretary

Telephone: (503)370-7019 FAX: (503)585-1921

The Pennsylvania Council of Cooperatives

P.O. Box 299
State College, PA 16804

Crystal M. Smithmyer, Executive Director
Telephone: (814)231-3010 FAX:

Cooperative League of Puerto Rico

P.O. Box 36070
San Juan, PR 00936-0707

Juan Gonsales, Executive Secretary
Telephone: (809)764-2727 FAX: (809)250-6093

South Carolina Cooperative Council

878 Woodruff Road
Greenville, SC 29607

Jack T. Black, Executive Secretary
Telephone: (803)288-1696 FAX:

South Dakota Association of Cooperatives

P.O. Box 102
Huron, SD 57350

J.D. Lynd, Executive Secretary
Telephone: (605)352-9492 FAX: (605)352-9492

Tennessee Council of Cooperatives

Farm Credit Services
P.O. Box 609
Murfreesboro, TN 37133

T. Mike Estes, President
Telephone: (615)893-4817 FAX: (615)893-4817

Texas Agricultural Cooperative Council

P.O. Box 9527
Austin, TX 78766

Billy L. Conner, Executive Vice President
Telephone: (512)454-3569 FAX: (512)454-4221

Utah Council of Farmer Cooperatives

c/o Norbest, Inc.
P.O. Box 1000
Midvale, UT 84047

John B. Hall, President
Telephone: (801)566-5656 FAX: (801)255-2309

Virginia Council of Farmer Cooperatives, Inc.

c/o Southern States Cooperative, Inc.
P.O. Box 25202
Richmond, VA 23260-5202

R.V. Rice, Executive Secretary and Treasurer
Telephone: (804)281-1452 FAX: (804)281-1141

Washington State Council of Farmer Cooperatives

2401 Bristol Court
Olympia, WA 98502-6003

Executive Director
Telephone: (206)357-4616 FAX: (206)754-4240

Wisconsin Federation of Cooperatives

30 West Mifflin Street, Suite 401
Madison, WI 53703-2570

Rodney J. Nilsestuen, President and Chief Executive Officer
Telephone: (608)258-4400 FAX: (608)258-4407

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Cooperative Financial Institutions

CoBank—National Bank for Cooperatives

P.O. Box 5110
Denver, CO 80217

W. Malcolm Harding, Chief Executive Officer
Telephone: (303)740-4000 FAX: (303)740-4002

Farm Credit Bank of Springfield Springfield Bank for Cooperatives

P.O. Box 141
Springfield, MA 01102

James A. Pierson, President and Chief Executive Officer
Telephone: (413)786-7600 FAX: (413)789-0140

Farm Credit Leasing Services Corporation

10 Second Street N.E., Suite 300
Minneapolis, MN 55413

Rolf E. Haugen, President and Chief Executive Officer
Telephone: (612)378-1733 FAX: (612)379-6507

St. Paul Bank for Cooperatives

P.O. Box 64949
St. Paul, MN 55164-0949

Dennis A. Johnson, President and Chief Executive Officer
Telephone: (612)282-8200 FAX: (612)282-8201

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Agricultural Cooperative Service (ACS) provides research, management, and educational assistance to cooperatives to strengthen the economic position of farmers and other rural residents. It works directly with cooperative leaders and Federal and State agencies to improve organization, leadership, and operation of cooperatives and to give guidance to further development.

The agency (1) helps farmers and other rural residents develop cooperatives to obtain supplies and services at lower cost and to get better prices for products they sell; (2) advises rural residents on developing existing resources through cooperative action to enhance rural living; (3) helps cooperatives improve services and operating efficiency; (4) informs members, directors, employees, and the public on how cooperatives work and benefit their members and their communities; and (5) encourages international cooperative programs.

ACS publishes research and educational materials and issues *Farmer Cooperatives* magazine. All programs and activities are conducted on a nondiscriminatory basis, without regard to race, creed, color, sex, age, marital status, handicap, or national origin.